

Return of Organization Exempt From Income Tax

2002

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

Form 990 header section including: A For the 2002 calendar year, or tax year period beginning and ending; B Check if applicable; C Name of organization: Federation for American Immigration Reform; D Employer identification number: 52-1136126; E Telephone number: (202) 328-7004; F Accounting method: Accrual; G Website: www.fairus.org; J Organization type: 501(c)(3); L Gross receipts: 4,492,202.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

Table with 21 rows detailing Revenue (lines 1-12), Expenses (lines 13-17), and Net Assets (lines 18-21). Includes sub-rows for public support, rental income, and special events. Total revenue is 3,627,678 and total expenses is 4,007,352.

Revenue SCANNED JUL 31 2003

Expenses

Net Assets

**Part II Statement of Functional Expenses**

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (attach schedule) cash \$ 1,000. noncash \$	22 1,000.	1,000.	Statement 4	
23 Specific assistance to individuals (attach schedule)	23			
24 Benefits paid to or for members (attach schedule)	24			
25 Compensation of officers, directors, etc	25 175,448.	136,849.	22,808.	15,791.
26 Other salaries and wages	26 1,380,633.	1,076,894.	179,483.	124,256.
27 Pension plan contributions	27 73,004.	56,800.	9,513.	6,691.
28 Other employee benefits	28 173,372.	134,892.	22,590.	15,890.
29 Payroll taxes	29 92,388.	71,882.	12,038.	8,468.
30 Professional fundraising fees	30			
31 Accounting fees	31 34,973.	27,629.	4,896.	2,448.
32 Legal fees	32 19,381.	5,439.	13,942.	
33 Supplies	33 70,682.	52,978.	12,537.	5,167.
34 Telephone	34 42,685.	34,105.	5,675.	2,905.
35 Postage and shipping	35 325,593.	216,900.	32,655.	76,038.
36 Occupancy	36 235,322.	185,905.	32,945.	16,472.
37 Equipment rental and maintenance	37 17,969.	15,291.	1,785.	893.
38 Printing and publications	38 359,207.	280,839.	1,672.	76,696.
39 Travel	39 80,098.	74,129.	3,341.	2,628.
40 Conferences, conventions, and meetings	40 43,481.	33,876.	9,605.	
41 Interest	41			
42 Depreciation, depletion, etc (attach schedule)	42 38,671.	30,550.	5,414.	2,707.
43 Other expenses not covered above (itemize)				
a _____	43a			
b _____	43b			
c _____	43c			
d _____	43d			
e See Statement 3	43e 843,445.	636,250.	111,550.	95,645.
44 Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D) carry these totals to lines 13-15	44 4,007,352.	3,072,208.	482,449.	452,695.

Joint Costs Check  If you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$ 810,945. (ii) the amount allocated to Program services \$ 520,303.  
 (iii) the amount allocated to Management and general \$ 60,638. and (iv) the amount allocated to Fundraising \$ 230,004.

**Part III Statement of Program Service Accomplishments**

What is the organization's primary exempt purpose? **See Attachment**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others)

**Program Service Expenses**  
(Required for 501(c)(3) and (4) orgs. and 4947(a)(1) trusts, but optional for others)

a Public Education - See Attachment	(Grants and allocations \$ 1,000.)	598,273.
b Government Relations - See Attachment	(Grants and allocations \$ )	438,827.
c Publications and Research - See Attachment	(Grants and allocations \$ )	468,274.
d Membership Education and Service - See Attachment	(Grants and allocations \$ )	515,348.
e Other program services (attach schedule) Statement 5	(Grants and allocations \$ )	1,051,486.
f Total of Program Service Expenses (should equal line 44, column (B), Program services)		3,072,208.

**Part IV Balance Sheets**

Note		Where required, attached schedules and amounts within the description column should be for end-of-year amounts only		(A) Beginning of year		(B) End of year
Assets	45	Cash - non-interest-bearing		65,501.	45	<48,139.>
	46	Savings and temporary cash investments		2,352,535.	46	1,431,698.
	47 a	Accounts receivable	47a 21,009.			
	b	Less allowance for doubtful accounts	47b	2,868.	47c	21,009.
	48 a	Pledges receivable	48a			
	b	Less allowance for doubtful accounts	48b		48c	
	49	Grants receivable			49	
	50	Receivables from officers, directors, trustees, and key employees			50	
	51 a	Other notes and loans receivable	51a			
	b	Less allowance for doubtful accounts	51b		51c	
	52	Inventories for sale or use			52	
	53	Prepaid expenses and deferred charges		16,826.	53	20,084.
	54	Investments - securities Stmt 6 Stmt 7 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		8,166,104.	54	7,703,151.
	55 a	Investments - land, buildings, and equipment basis	55a			
	b	Less accumulated depreciation	55b		55c	
56	Investments - other			56		
57 a	Land, buildings, and equipment basis	57a 474,904.				
b	Less accumulated depreciation	57b 384,410.	76,706.	57c	90,494.	
58	Other assets (describe <input type="checkbox"/> See Statement 8 )		166,460.	58	157,213.	
59	<b>Total assets</b> (add lines 45 through 58) (must equal line 74)		10,847,000.	59	9,375,510.	
Liabilities	60	Accounts payable and accrued expenses		177,436.	60	162,800.
	61	Grants payable			61	
	62	Deferred revenue			62	
	63	Loans from officers, directors, trustees, and key employees			63	
	64 a	Tax-exempt bond liabilities			64a	
	b	Mortgages and other notes payable			64b	
	65	Other liabilities (describe <input type="checkbox"/> See Statement 9 )		126,123.	65	116,573.
66	<b>Total liabilities</b> (add lines 60 through 65)		303,559.	66	279,373.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74					
	67	Unrestricted		7,584,194.	67	6,179,779.
	68	Temporarily restricted		427,923.	68	385,034.
	69	Permanently restricted		2,531,324.	69	2,531,324.
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74					
	70	Capital stock, trust principal, or current funds			70	
	71	Paid-in or capital surplus, or land, building, and equipment fund			71	
	72	Retained earnings, endowment, accumulated income, or other funds			72	
	73	<b>Total net assets or fund balances</b> (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)		10,543,441.	73	9,096,137.
	74	<b>Total liabilities and net assets / fund balances</b> (add lines 66 and 73)		10,847,000.	74	9,375,510.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

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**Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return**

a	Total revenue, gains, and other support per audited financial statements	a	2,560,048.
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments \$ <1,067,630.>		
(2)	Donated services and use of facilities \$ _____		
(3)	Recoveries of prior year grants \$ _____		
(4)	Other (specify) _____		
	Add amounts on lines (1) through (4)	b	<1,067,630.>
c	Line a minus line b	c	3,627,678.
d	Amounts included on line 12, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 \$ _____		
(2)	Other (specify) _____		
	Add amounts on lines (1) and (2)	d	0.
e	Total revenue per line 12, Form 990 (line c plus line d)	e	3,627,678.

**Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return**

a	Total expenses and losses per audited financial statements	a	4,007,352.
b	Amounts included on line a but not on line 17, Form 990		
(1)	Donated services and use of facilities \$ _____		
(2)	Prior year adjustments reported on line 20, Form 990 \$ _____		
(3)	Losses reported on line 20, Form 990 \$ _____		
(4)	Other (specify) _____		
	Add amounts on lines (1) through (4)	b	0.
c	Line a minus line b	c	4,007,352.
d	Amounts included on line 17, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 \$ _____		
(2)	Other (specify) _____		
	Add amounts on lines (1) and (2)	d	0.
e	Total expenses per line 17, Form 990 (line c plus line d)	e	4,007,352.

**Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated)**

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
Daniel A. Stein 1666 Conn. Ave., NW, Suite 400 Washington, DC 20009	Executive Director 40/Week	175,448.	31,825.	0.
See attachment for listing of non-compensated directors.		0.	0.	0.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule  Yes  No Stmt 10 Form 990 (2002)

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Part VI Other Information		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes		X
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
b	If "Yes," has it filed a tax return on Form 990-T for this year? N/A		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement		X
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	X	
b	If "Yes," enter the name of the organization <b>FAIR Congressional Task Force</b> and check whether it is <input checked="" type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
81 a	Enter direct or indirect political expenditures See line 81 instructions <b>81a</b> 0.		
b	Did the organization file Form 1120-POL for this year?		X
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b	If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III) <b>82b</b> N/A		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible? N/A		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? N/A		
85	<b>501(c)(4), (5), or (6) organizations</b> a Were substantially all dues nondeductible by members? N/A		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year		
c	Dues, assessments, and similar amounts from members <b>85c</b> N/A		
d	Section 162(e) lobbying and political expenditures <b>85d</b> N/A		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices <b>85e</b> N/A		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) <b>85f</b> N/A		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A		
86	<b>501(c)(7) organizations</b> Enter a Initiation fees and capital contributions included on line 12 <b>86a</b> N/A		
b	Gross receipts, included on line 12, for public use of club facilities <b>86b</b> N/A		
87	<b>501(c)(12) organizations</b> Enter a Gross income from members or shareholders <b>87a</b> N/A		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) <b>87b</b> N/A		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX		X
89 a	<b>501(c)(3) organizations</b> Enter Amount of tax imposed on the organization during the year under section 4911 <b>0.</b> , section 4912 <b>0.</b> , section 4955 <b>0.</b>		
b	<b>501(c)(3) and 501(c)(4) organizations</b> Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction		X
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <b>0.</b>		
d	Enter Amount of tax on line 89c, above, reimbursed by the organization <b>0.</b>		
90 a	List the states with which a copy of this return is filed <b>See Statement 11</b>		
b	Number of employees employed in the pay period that includes March 12, 2002 <b>90b</b> 30		
91	The books are in care of <b>The Federation</b> Telephone no <b>202-328-7004</b>		

Located at **1666 Connecticut Ave., NW #400, Washington, DC** ZIP +4 **20009**

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here  and enter the amount of tax-exempt interest received or accrued during the tax year **92** N/A

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**Part VII Analysis of Income-Producing Activities** (See page 31 of the instructions)

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
<b>Note</b> Enter gross amounts unless otherwise indicated					
93 Program service revenue					
a <u>Publications</u>					2,657.
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	27,427.	
96 Dividends and interest from securities			14	322,420.	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	142,143.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue					
a <u>Mail list</u>			13	18,901.	
b <u>Miscellaneous</u>					4,298.
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))			0.	510,891.	6,955.
105 Total (add line 104, columns (B), (D), and (E))					517,846.

Note Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See page 32 of the instructions)

Line No	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
▼	See Statement 12

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See page 32 of the instructions)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with**

- (a) Did the organization, during the year, receive any funds, directly or indirectly, from a taxable subsidiary or disregarded entity?
  - (b) Did the organization, during the year, pay premiums, directly or indirectly, on a contract with a taxable subsidiary or disregarded entity?
- Note If "Yes" to (b), file Form 990 and Form 4720 (see instructions)

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information furnished to him.

Signature of officer: *[Signature]* Date: *7/2*

Paid Preparer's Use Only

Preparer's signature: *Milaw D. Huch*

Firm's name (or yours if self-employed) address and ZIP + 4: Raffa, P.C., 1899 L Street, NW, Suite Washington, DC 20036

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

**Organization Exempt Under Section 501(c)(3)**

OMB No 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

**2002**

Department of the Treasury  
Internal Revenue Service

**Supplementary Information-(See separate instructions.)**

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization **Federation for American Immigration Reform** Employer identification number **52 1136126**

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions List each one If there are none, enter "None")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
Ira Mehlman, 1666 Conn. Ave., NW Washington, DC 20009	Media Dir. 40/Week	76,341.	9,743.	
Paula Galliani, 1666 Conn. Ave., NW Suite 400, Washington, DC 20009	Dir. Fin/Adm. 40/Week	84,542.	12,162.	
Michael Hethmon, 1666 Conn. Ave., NW Suite 400, Washington, DC 20009	Staff Atty. 40/Week	89,486.	9,891.	
Simon Oltman, 1666 Conn. Ave., NW Suite 1, San Rafael, CA 94912	West Reg. Dir 40/Week	70,000.	10,097.	
Jennifer Denson, 1666 Conn. Ave., NW Suite 400, Washington, DC 20009	Assoc. Dir. 40/Week	74,493.	13,099.	
Total number of other employees paid over \$50,000	▶ 7			

**Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See page 2 of the instructions List each one (whether individuals or firms) if there are none, enter "None")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Kaycee Enterprises, 20539 Courier Ridge Place Ashburn, VA 20147	Direct Mail/Newsletter	73,008.
Brian P. Billbray, 8913 Linton Lane Alexandria, VA 22308	Lobbying Consultant	72,000.
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-----		
-----		
Total number of others receiving over \$50,000 for professional services	▶ 0	

**Part III** Statements About Activities (See page 2 of the instructions)

1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ \_\_\_\_\_ \$ 265,944. (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)

	Yes	No
1	X	
2a		X
2b		X
2c		X
2d	X	
2e		X
3	X	
4	X	

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities

2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions)

a Sale, exchange, or leasing of property?

b Lending of money or other extension of credit?

c Furnishing of goods, services, or facilities?

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? See Part V, Form 990

e Transfer of any part of its income or assets?

3 Does the organization make grants for scholarships, fellowships, student loans, etc? (See Note below)

4 Do you have a section 403(b) annuity plan for your employees?

Note Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments See Statement 13

**Part IV** Reason for Non-Private Foundation Status (See pages 3 through 5 of the instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box)

5  A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)

6  A school Section 170(b)(1)(A)(ii) (Also complete Part V)

7  A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)

8  A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)

9  A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ \_\_\_\_\_

10  An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the Support Schedule in Part IV-A)

11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)

11b  A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)

12  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A)

13  An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See page 5 of the instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

14  An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions)



Federation for American

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting  
 Note You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	2,987,162.	3,183,533.	4,503,170.	3,406,216.	14,080,081.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	831.	6,317.	7,255.	<5,928.>	8,475.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	400,302.	431,205.	411,432.	356,027.	1,598,966.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets.	23,259.		See Statement 14 17,294.	20,233.	60,786.
23 Total of lines 15 through 22	3,411,554.	3,621,055.	4,939,151.	3,776,548.	15,748,308.
24 Line 23 minus line 17	3,410,723.	3,614,738.	4,931,896.	3,782,476.	15,739,833.
25 Enter 1% of line 23	34,116.	36,211.	49,392.	37,765.	
26 Organizations described on lines 10 or 11 a Enter 2% of amount in column (e), line 24					26a 314,797.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the sum of all these excess amounts					26b 5,912,623.
c Total support for section 509(a)(1) test. Enter line 24, column (e)					26c 15,739,833.
d Add Amounts from column (e) for lines 18 1,598,966. 19 22 60,786. 26b 5,912,623.					26d 7,572,375.
e Public support (line 26c minus line 26d total)					26e 8,167,458.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 51.8904%
27 Organizations described on line 12 a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year N/A					
(2001) (2000) (1999) (1998)					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year N/A					
(2001) (2000) (1999) (1998)					
c Add Amounts from column (e) for lines 15 16 17 20 21					27c N/A
d Add Line 27a total and line 27b total					27d N/A
e Public support (line 27c total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test. Enter amount on line 23, column (e) 27f N/A					27g N/A %
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27h N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					

28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15  
 None

**Part V Private School Questionnaire** (See page 7 of the instructions )

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement )		
<hr/> <hr/> <hr/>			
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement )		
<hr/> <hr/> <hr/>			
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities? If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement )		
<hr/> <hr/> <hr/>			
34 a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement		
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation		

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions)

(To be completed ONLY by an eligible organization that filed Form 5768)

Check  a  if the organization belongs to an affiliated group Check  b  if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	24,863.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	241,081.
38	Total lobbying expenditures (add lines 36 and 37)	38	265,944.
39	Other exempt purpose expenditures	39	3,741,408.
40	Total exempt purpose expenditures (add lines 38 and 39)	40	4,007,352.
41	Lobbying nontaxable amount Enter the amount from the following table - If the amount on line 40 is - The lobbying nontaxable amount is - Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000	41	350,368.
42	Grassroots nontaxable amount (enter 25% of line 41)	42	87,592.
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43	0.
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	0.

Caution If there is an amount on either line 43 or line 44, you must file Form 4720

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50 on page 11 of the instructions)

Calendar year (or fiscal year beginning in)	Lobbying Expenditures During 4-Year Averaging Period					(e) Total
	(a) 2002	(b) 2001	(c) 2000	(d) 1999		
45	Lobbying nontaxable amount	350,368.	327,090.	360,877.	340,626.	1,378,961.
46	Lobbying ceiling amount (150% of line 45(a))					2,068,442.
47	Total lobbying expenditures	265,944.	159,221.	345,081.	157,508.	927,754.
48	Grassroots nontaxable amount	87,592.	81,773.	90,219.	85,157.	344,741.
49	Grassroots ceiling amount (150% of line 48(a))					517,112.
50	Grassroots lobbying expenditures	24,863.	23,048.	236,119.	50,208.	334,238.

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines c through h)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

**Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 12 of the instructions.)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of

- (i) Cash
- (ii) Other assets

b Other transactions

- (i) Sales or exchanges of assets with a noncharitable exempt organization
- (ii) Purchases of assets from a noncharitable exempt organization
- (iii) Rental of facilities, equipment, or other assets
- (iv) Reimbursement arrangements
- (v) Loans or loan guarantees
- (vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

	Yes	No
51a(i)		X
a(ii)		X
b(i)		X
b(ii)		X
b(iii)		X
b(iv)	X	
b(v)		X
b(vi)		X
c	X	

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements
51b c	107,820.	FAIR Congressional Task Force	Sharing of office space, supplies, equipment, utilities and employees.

52 a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?  Yes  No

b If "Yes," complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship
FAIR Congressional Task Force	501(c)(4)	Share same Board of Directors

**Federation for American Immigration Reform**  
**Form 990, Part II, Line 42 - Depreciation**  
**Form 990, Part IV, Line 57 - Land, Buildings, and Equipment**  
**Year Ended December 31, 2002**

52-1136126

**ASSETS**

	<u>Beginning of Year</u>	<u>Additions</u>	<u>Disposals</u>	<u>End of Year</u>
Office Furniture and Equipment	\$ 419,988	\$ 52,459	\$ (15,089)	\$ 457,358
Leasehold improvements	17,546	-	-	17,546
<b>Total</b>	<b><u>\$ 437,534</u></b>	<b><u>\$ 52,459</u></b>	<b><u>\$ (15,089)</u></b>	<b><u>\$ 474,904</u></b>

**ACCUMULATED  
DEPRECIATION**

	<u>Beginning of Year</u>	<u>Current Year Depreciation</u>	<u>Disposals</u>	<u>End of Year</u>
Office Furniture and Equipment	\$ 343,282	\$ 38,671	\$ (15,089)	\$ 366,864
Leasehold improvements	17,546	-	-	17,546
<b>Total</b>	<b><u>\$ 360,828</u></b>	<b><u>\$ 38,671</u></b>	<b><u>\$ (15,089)</u></b>	<b><u>\$ 384,410</u></b>

**Note:** Furniture and equipment are recorded at cost and depreciated over their estimated useful lives of five years using the straight-line method. Leasehold improvements are amortized over the lesser of the remaining office lease term or the estimated useful lives of the improvements.

Form 990	Gain (Loss) From Publicly Traded Securities			Statement	1
Description	Gross Sales Price	Cost or Other Basis	Expense of Sale	Net Gain or (Loss)	
Publicly traded securities	1,006,667.	864,524.	0.	142,143.	
To Form 990, Part I, line 8	1,006,667.	864,524.	0.	142,143.	

Form 990	Other Changes in Net Assets or Fund Balances		Statement	2
Description				Amount
Unrealized loss on marketable securities				<1,067,630.>
Total to Form 990, Part I, line 20				<1,067,630.>

Form 990	Other Expenses				Statement	3
Description	(A) Total	(B) Program Services	(C) Management and General	(D) Fundraising		
Taxes and insurance	52,716.	38,605.	10,654.	3,457.		
Computer services	42,011.	40,786.	817.	408.		
Honoraria	12,000.	12,000.				
Media advertising	73,640.	64,890.		8,750.		
Employee education/training	14,211.	6,326.	6,854.	1,031.		
Membership dues	10,218.	4,070.	5,003.	1,145.		
Direct mail list rental	110,454.	77,290.		33,164.		
Miscellaneous	300.	300.				
Database management	75,948.	75,948.				
Caging	30,001.		22,501.	7,500.		
Consulting	338,955.	238,829.	62,012.	38,114.		
Bank expenses	10,618.	8,530.	1,407.	681.		
Publications and subscriptions	72,373.	68,676.	2,302.	1,395.		
Total to Fm 990, ln 43	843,445.	636,250.	111,550.	95,645.		

Form 990 Cash Grants and Allocations Statement 4

Classification	Donee's Name	Donee's Address	Donee's Relationship	Amount
Public Education	Immigration Reform Network of Silic	P.O. Box 1995, Los Gatos, CA 95031	None	1,000.
Total Included on Form 990, Part II, line 22				1,000.

Form 990 Other Program Services Statement 5

Description	Grants and Allocations	Expenses
Field/Activism		296,544.
Lobbying		265,944.
Media		363,259.
Litigation		125,739.
Total to Form 990, Part III, line e		1,051,486.

Form 990 Non-Government Securities Statement 6

Security Description	Corporate Stocks	Corporate Bonds	Other Publicly Traded Securities	Other Securities	Total Non-Gov't Securities
Corporate bonds and stocks	7,423,390.				7,423,390.
Mortgage-backed securities			1,745.		1,745.
To 990, ln 54 Col B	7,423,390.		1,745.		7,425,135.

Form 990	Government Securities		Statement	7
Description	U.S. Government	State and Local Gov't	Total Gov't Securities	
U.S. Treasury obligations	278,016.		278,016.	
Total to Form 990, line 54, Col B	278,016.		278,016.	

Form 990	Other Assets		Statement	8
Description	Amount			
Due from undesignated fund	116,573.			
Deposits	1,300.			
Due from affiliate	13,081.			
Other assets	25,278.			
Employee advances	981.			
Total to Form 990, Part IV, line 58, Column B	157,213.			

Form 990	Other Liabilities		Statement	9
Description	Amount			
Due to board-designated fund	116,573.			
Total to Form 990, Part IV, line 65, Column B	116,573.			



Form 990 Part V - Officer Compensation from Related Organizations Statement 10

Officer's Name	Name of Related Organization	Compen-sation	Employee Ben Plan Contrib	Expense Account
Daniel A. Stein	FAIR Congressional Task Force	44,552.	6,431.	0.

Form 990 List of States Receiving Copy of Return Part VI, Line 90 Statement 11

States

CA, CO, CT, FL, GA, HI, IL, KS, LA, ME, MD, MA, MI, MN, MS, NJ, NY, NC, OH, OR, PA, SC, TN, VA, WA, WV, WI, DC

Form 990 Part VIII - Relationship of Activities to Accomplishment of Exempt Purposes Statement 12

Line	Explanation of Relationship of Activities
93a	Publications - Revenue from writing, editing, and publishing monographs, a syndicated column, videotapes, articles, and an information exchange service on American immigration policy.
103b	Miscellaneous income generated in relation to the Organization's exempt purpose of educating the public about the economic, sociological, environmental, demographic and other effects of mass immigration to the United States.

Schedule A Explanation of Qualifications to Receive Payments Part III, Line 3 Statement 13

Outside organizations receiving grants from FAIR must meet the following requirements:

1. be a publicly supported tax exempt organization under Sections 501(c) and 509(a) of the Internal Revenue Code; and
2. submit a grant request, the specific purpose of which must be to educate the general public about the economic, sociologic, environmental, demographic and other effects of immigration to the United States.

Schedule A	Other Income			Statement 14
Description	2001 Amount	2000 Amount	1999 Amount	1998 Amount
Other income	23,259.	0.	17,294.	20,233.
Total to Schedule A, line 22	23,259.	0.	17,294.	20,233.

**Federation for American Immigration Reform**

**Form 990, Part V - List of Officers, Directors, Trustees and Key Employees (Non-compensated)**

**Year Ended December 31, 2002**

**52-1136126**

<u>Name</u>	<u>Title</u>
Nancy Anthony	Vice Chairman
Sharon Barnes	Chairman
Henry Buhl	Board Member
Don Collins	Secretary
Sarah Epstein	Board Member
Ous Graham	Board Member
Garrett Hardin, Ph D	Board Member Emeritus
Richard Lamm	Chairman- Advisory Board
Steve Swensrud	Treasurer
John Tanton, M D	Board Member
Alan Weeden	Board Member

All of the individuals listed above are volunteers and are not compensated in their role as officers and board members of the Federation for American Immigration Reform. The officers and board members provide two hours per week on average to attend board meetings, etc. All of the individuals can be reached at the following corporate address of the Federation for American Immigration Reform:

1666 Connecticut Ave, N W, Suite 400  
Washington, DC 20009

**FEDERATION FOR AMERICAN IMMIGRATION REFORM**

**YEAR ENDED: DECEMBER 31, 2002**

**EIN: 52-1136126**

**Form 990, Part III**

**Statement of Program Service Accomplishments**

FAIR's primary exempt purpose is to educate the public about the economic, sociological, environmental, demographic and other effects of mass immigration to the United States

**Public Education – Program Service Expenses \$598,273**

- FAIR educated millions of Americans through television, radio, and the print media (see Media program activities), as well as through speeches, community outreach, and general communications
- More than 15 million people visited FAIR's award-winning web site ([www.fairus.org](http://www.fairus.org)) in 2002, over 125,000 each month. The site, which contains over 3,000 pages of timely information on immigration, is regularly turned to by students, journalists, and others seeking up-to-date immigration data. The site is updated daily with immigration news, FAIR's press releases, action alerts, legislative developments, reports on hearings, FAIR's congressional testimony, and the release of new immigration-related governmental data and reports. The web site provides regularly updated official data on immigration at the national, state, and local level, including information on a jurisdiction's population, the historical population trend, and population projections for the future. Visitors can find data on an area's foreign-born population, immigrant settlement by nationality and year of admission, and estimates of the illegal alien population, as well as information on the impact of immigration in the area.
- In 2002, digital video clips of FAIR media appearances were added to the web site, allowing visitors to watch FAIR reps discuss immigration issues and present arguments for reform.
- FAIR launched a brand new **Get Involved** section of the web site in 2002, providing step-by-step instructions for projects like writing effective letters to the editor, contacting Congress, holding a demonstration, using talk radio, reaching out to other organizations, starting a local group, and much more. Also included are suggestions for specific timely projects, answers to frequently asked questions, and tips on constructing solid arguments. Visitors can learn about local activities and events around the country and read case studies of local victories.
- In 2002, FAIR launched a new resource center on its website dedicated to **identity document security**. Packed with information about the relationship between lax identity documents and international terrorism, the center offers a comprehensive proposal for an identity document system that is urgently needed to provide Americans greater security against terrorism.
- FAIR's breaking immigration news summary, the **Stein Report**, attracted 5,000 visitors per month during 2002. The site highlights the most significant immigration

**FEDERATION FOR AMERICAN IMMIGRATION REFORM**

**YEAR ENDED: DECEMBER 31, 2002**

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**Form 990, Part III**

**Statement of Program Service Accomplishments**

developments and news stories of the day and provides links to other immigration reform websites, resource pages, and various government agencies.

- FAIR is persistently upgrading the usefulness of its website for immigration reform activists. The site's **Legislative Action Center** facilitates activists' information gathering, as well as communications with the media, with Congress, and with each other.
- FAIR sponsors **immigration internships** in media, government relations, law, and membership development, to help educate selected college students on an issue that is ignored or distorted in the politically correct atmosphere of today's institutions of higher learning
- FAIR made available speakers, debaters, and panelists to civic, political, governmental, academic, and religious organizations seeking to inform themselves about immigration issues. In 2002, groups addressed included the Congressional Hispanic Caucus Institute's Fellowship Program; the Washington Institute for Jewish Leadership and Values, the Washington Center for Internships and Academic Seminars, the Council for Christian Colleges and Universities' American Studies Program, American University, Leadership New Jersey, Rotary Clubs, Lions Clubs, and other public meetings and citizen roundtables. FAIR also participated in informational programs for international visitors, foreign officials, and academics

**Publications and Research – Program Service Expenses \$468,274**

- With Americans concerned that our immigration policies have failed to prioritize security needs, FAIR provided a thorough evaluation of the government's handling of immigration policy in the year following the September 11 terrorist attacks. *An Invitation to Terror: How Our Immigration System Still Leaves America At Risk*, showed the serious vulnerabilities remaining in our immigration system. We released the report at a well-attended press conference/Hill briefing on Capitol Hill, where we were joined by Congressman Tom Tancredo (R-CO), Chairman of the House Immigration Reform Caucus, and a member of Families of 9/11, whose son was killed in the World Trade Center attack
- FAIR's study showing that one-quarter of all recent "legal admissions" to the U S are, in fact, illegal aliens adjusting their status received widespread media attention, including a front-page article in the *Washington Times*. Joining us to release the report were Representative Virgil Goode (R-VA) of the House Immigration Reform Caucus and retired border patrol officer and IRCA administrator Bill King
- FAIR worked closely with Dr. Donald Anthrop, professor of Environmental Studies at San Jose State University, to release a report on immigration's role in the energy crisis

**FEDERATION FOR AMERICAN IMMIGRATION REFORM**  
**YEAR ENDED: DECEMBER 31, 2002**  
**EIN: 52-1136126**

**Form 990, Part III**  
**Statement of Program Service Accomplishments**

*Running in Place: Immigration's Impact on U.S. Energy Usage* showed that immigration has been directly responsible for a full one-third of the increase in U S energy use over the last 25 years

- FAIR's analysis of Census data and school enrollment figures demonstrated that immigration is the engine behind the student population increase—and the resulting school overcrowding plaguing communities around the US *No Room to Learn: Immigration and School Overcrowding* found that school enrollment—now at an all-time high—would not have risen at all during the past decade if it were not for immigration Additionally, immigration will account for 96 percent of the increase in enrollment over the next 50 years.
- FAIR published *The Immigration Reformer's Guide to Legal Success*, a first-of-its-kind law guide explaining frequently encountered aspects of immigration law for both attorneys and citizen activists. The legal guide is the first single source to identify and assemble legal materials from an immigration control advocacy perspective Based on FAIR's many years of experience working with activists all across the United States, the handbook balances the user-friendly needs of the layman and the technical details needed by the legal practitioner. It explains basic concepts of immigration law, as well as how and by whom those laws are enforced, and it analyzes immigration law in the context of how it is most likely to affect the lives of ordinary Americans
- FAIR's new brochure *Choosing our Destiny: Immigration & Population Growth* explains how population growth is impacting the U S.'s environment and quality of life and is being used by activists from coast to coast
- FAIR launched a new series of **state impact statements**, examining how immigration has impacted states and local communities in areas like overcrowded schools, traffic congestion, water shortages, vanishing open space, and other quality of life and environmental issues.
- A comprehensive series of issue briefs, available on FAIR's website and in hard copy, and covering local, state, national, and global economic, social, and environmental aspects of the immigration issue, is updated regularly by FAIR's research team This work currently includes extensive analysis of the latest Census and INS statistics.
- In order to bring FAIR's research and publications to a wider audience, a new email list was launched for academics and researchers to announce new research findings

**Government Relations – Program Services Expenses \$438,827**

- FAIR's Government Relations team met face-to-face with many House members and their congressional staffs to discuss the pros and cons of specific legislation These

**FEDERATION FOR AMERICAN IMMIGRATION REFORM**

**YEAR ENDED: DECEMBER 31, 2002**

**EIN: 52-1136126**

**Form 990, Part III**

**Statement of Program Service Accomplishments**

meetings increased FAIR's presence on Capitol Hill and helped to build the critical relationships necessary for affecting immigration reform legislation

- FAIR met with a broad variety of House and Senate caucuses, including the Border Caucus, Coalition on Population and Development, Farmland Protection Caucus, Rural Caucus, Conservative Opportunity Society, Republican Israel Caucus, Law Enforcement Caucus, New Democrat Coalition, Northeast Agriculture Caucus, Northern Border Caucus, Republican Study Committee, the Congressional Bluedog Caucus, and many others. FAIR provided these groups with information about how immigration policy affects their specific areas of interest and briefed them on related legislation
- In 2002, FAIR submitted public comments to the Department of Labor, the INS, and the Executive Office of Immigration Reform. FAIR's comments opposed creation of an automated processing system for permanent employment-based immigration, supported enforcement of change of address notification provisions of the alien registration laws; supported a proposed reduction of the default admission period for short-term visitors from six months to 30 days, supported Board of Immigration Appeals reform, and critiqued proposals to provide legal representation to unaccompanied legal alien minors
- Playing an increasingly important role in the immigration reform effort is the **Law Enforcement Advisory Council**. The Council comprises law enforcement, border, and immigration officials from around the country convened by FAIR periodically to consider strategies for improved border control and immigration law enforcement. Established in 1999, the Council is a project of FAIR's Border Security Fund.

**Media – Program Service Expenses \$363,259**

- FAIR is recognized by the media as the most credible and candid proponent of immigration reform. In 2002, FAIR representatives appeared on or were quoted in more than 5,000 media outlets, including *The Washington Post*, *New York Times*, *USA Today*, *Wall St Journal*, *Boston Globe*, *San Francisco Chronicle*, *Chicago Tribune*, *Los Angeles Times*, *Philadelphia Inquirer*, *Washington Times*, *Denver Post*, *Atlanta Journal-Constitution*, *Pittsburgh Post-Gazette*, *Orlando Sentinel*, and *Minneapolis Star Tribune*
- FAIR staffers appeared on more than 100 national television news programs, including *20/20*, *Crossfire*, *Nightline*, *The O'Reilly Factor*, *Dateline*, *60 Minutes*, *CBS Evening News*, *NBC Nightly News*, *ABC Nightly News*, *CNN Talkback Live*, *The McLaughlin Group*, *Hannity and Colmes*, *Special Report with Brit Hume*, *Fox News Live*, *CNN Today*, *The Abrams Report*, *Frontline*, PBS, and Court TV

**FEDERATION FOR AMERICAN IMMIGRATION REFORM**

**YEAR ENDED: DECEMBER 31, 2002**

**EIN: 52-1136126**

**Form 990, Part III**

**Statement of Program Service Accomplishments**

- FAIR opinion editorials and letters to the editor were published in dozens of newspapers, including *The Atlanta Journal-Constitution*, *Los Angeles Times*, *Houston Chronicle*, *Dallas Morning News*, *San Francisco Chronicle*, *Minneapolis Star-Tribune*, *Los Angeles Daily News*, and *Pittsburgh Post-Gazette*.
- USNewswire, one of the nation's top distributors of press releases, media advisories, and daybook alerts, recently noted in a monthly fax sent out to subscribers and customers FAIR's ability to respond quickly and effectively to assert its influence into the development of breaking news. When the issue broke regarding the issuance of student visas to the September 11<sup>th</sup> hijackers, USNewswire wrote "The day after FAIR released its first statement, FAIR's Stein was quoted in major newspapers across the country. FAIR's media exposure did not stop with the major newspapers. Stein was also asked to appear as a guest on CNN and MSNBC. The day after their statement was released, Stein appeared on CNN's *Talk Back Live*. Two days later Stein was a guest on *IMUS* on MSNBC. One week later Stein appeared once again on MSNBC."
- When the INS tried to bury the damning results of an internal audit showing that it had failed to correct significant security gaps at airports since September 11, a whistleblower called FAIR. FAIR took the story public. FAIR's efforts resulted in a front page *Washington Times* story and a subsequent Department of Justice Inspector General investigation of port of entry security, confirming that INS is still only apprehending only a fraction of those who should have been detained when they arrived at airports.

**Field/Activism – Program Service Expenses \$296,544**

- The **FAIR Citizen Action Program for Immigration Reform** continues to expand a fine activist force on an issue that requires great skill, diplomacy, and depth of knowledge. The program provides the comprehensive support that local activist groups and individual activists need to be as productive and innovative as possible. That support includes
  - ❖ **Training.** Through the **Leadership Training Institute**, FAIR trained activists from Maine, Minnesota, Iowa, and Arizona in message development and media skills. Our training also focuses on legal issues, group development, fundraising, lobbying, and debate skills. In 2002, we launched a new training program to help leaders on the local level take what they've learned from us and pass the skills on to others in their groups.
  - ❖ **Mentoring.** FAIR's staff organizers and coordinators help set up and motivate local groups and provide telephone, fax, email counseling, advice, and encouragement to activists on a daily basis.



**FEDERATION FOR AMERICAN IMMIGRATION REFORM**

**YEAR ENDED: DECEMBER 31, 2002**

**EIN: 52-1136126**

**Form 990, Part III**

**Statement of Program Service Accomplishments**

- ❖ **Communications and Information Exchange Services.** The **Legislative Action Center** on FAIR's website facilitates activists' communications with the media and with Congress and helps them share experiences and ideas with other activists, email a friend about the immigration issue with a link to specific FAIR web pages, or access detailed information on any member of Congress
  - ❖ **Financial Assistance.** When circumstances warrant, FAIR provides financial assistance to local immigration reform groups engaged in tax-exempt purposes deemed by FAIR to be of particular merit to our mission
  - ❖ **Advocacy Opportunities.** In addition to the individual lobbying visits that FAIR encourages and facilitates our activists to undertake, FAIR periodically organizes and hosts large-scale public policy advocacy events in state capitals and in Washington
  - ❖ **Recognition.** The Janet Harte Community Activism Award, named for FAIR's late, beloved board member from Corpus Christi, Texas, recognizes outstanding contributions to the immigration reform mission
- FAIR sponsors two major grassroots advocacy events annually: **Immigration Lobby Days in Sacramento and Washington, D.C.**
  - FAIR's activist network—the **Immigration Legislative Network (ILN)**—has continued to grow and now includes 1,000 organizations and individuals. The ILN is FAIR's main tool for organizing and vocalizing in local, state, and national arenas the need for immigration reform. FAIR arms the ILN with timely congressional updates by phone, fax, email, and regular mail. The ILN receives *Action Alerts* containing specific recommendations for furthering the cause of immigration reform, including calling or writing Congress, opinion editorial suggestions for their local newspapers, and talking points for the media
  - In 2002, FAIR helped develop local immigration reform groups in Arizona, California, Colorado, Georgia, Kansas, Michigan, Massachusetts, Minnesota, Missouri, New Jersey, New York, North Carolina, Rhode Island, South Carolina, Tennessee, Texas, Virginia, and Wisconsin, as well as two student groups in Iowa

**Membership Education and Service – Program Service Expenses \$515,348**

- FAIR's monthly newsletter, the *Immigration Report*, has the largest circulation of any immigration periodical in the United States. Published ten times a year, it is mailed to FAIR members and distributed free to the media and many elected officials

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- FAIR sent nine educational mailings to its members in 2002 with information on current immigration issues

**Other Program Services**

Lobbying	\$ 265,944
Litigation	125,739
Total	<u>\$3,072,208</u>

# Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return

- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box
  - If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form)
- Note. Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

## Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Note: Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only   
 All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041

Type or prnt	Name of Exempt Organization Federation for American Immigration Reform	Employer identification number 52-1136126
File by the due date for filing your return. See instructions	Number, street, and room or suite no. If a P O box, see instructions 1666 Connecticut Ave. N.W., No. 400	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions Washington, DC 20009	

Check type of return to be filed (file a separate application for each return)

- |  |  |                                    |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation)                | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL         | <input type="checkbox"/> Form 990-T (sec 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ         | <input type="checkbox"/> Form 990 T (trust other than above)     | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF         | <input type="checkbox"/> Form 1041 A                             | <input type="checkbox"/> Form 8870 |

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) \_\_\_\_\_ If this is for the whole group, check this box  If it is for part of the group, check this box  and attach a list with the names and EINs of all members the extension will cover

1 I request an automatic 3 month (6 month, for 990-T corporation) extension of time until August 15, 2003 to file the exempt organization return for the organization named above. The extension is for the organization's return for  calendar year 2002 or  tax year beginning \_\_\_\_\_, and ending \_\_\_\_\_

2 If this tax year is for less than 12 months, check reason  Initial return  Final return  Change in accounting period

3a If this application is for Form 990-BL, 990 PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ \_\_\_\_\_

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ \_\_\_\_\_

c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ N/A

### Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature ▶ [Signature] Title ▶ CPA Date ▶ 5/12/03  
 LHA For Paperwork Reduction Act Notice, see instruction Form 8868 (12-2000)