

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2006

Open to Public Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2006 calendar year, or tax year beginning 04-01-2006 and ending 03-31-2007

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

C Name of organization: CATO INSTITUTE. Number and street: 1000 MASSACHUSETTS AVE NW. City or town: WASHINGTON, DC 200015403

D Employer identification number: 23-7432162. E Telephone number: (202) 842-0200. F Accounting method: Accrual

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: WWW.CATO.ORG

J Organization type: 501(c)(3)

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000

L Gross receipts: 21,001,320

H and I are not applicable to section 527 organizations. H(a) Is this a group return for affiliates? No. H(b) If "Yes" enter number of affiliates. H(c) Are all affiliates included? No. H(d) Is this a separate return filed by an organization covered by a group ruling? No. I Group Exemption Number. M Check if the organization is not required to attach Sch B

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with 21 rows and multiple columns. Rows include Revenue (1-12), Expenses (13-17), and Net Assets (18-21). Total revenue is 20,354,008 and total expenses is 19,044,629.

**Part II Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.

|                                                                                                                                                                                                  | (A) Total  | (B) Program services | (C) Management and general | (D) Fundraising |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------------------|----------------------------|-----------------|
| <b>22a</b> Grants paid from donor advised funds (attach Schedule) (cash \$ <sup>0</sup> noncash \$ <sup>0</sup> )<br>If this amount includes foreign grants, check here <input type="checkbox"/> | <b>22a</b> |                      |                            |                 |
| <b>22b</b> Other grants and allocations (attach schedule)<br>(cash \$583,134 noncash \$ <sup>0</sup> )<br>If this amount includes foreign grants, check here <input type="checkbox"/>            | <b>22b</b> | 583,134              | 583,134                    |                 |
| <b>23</b> Specific assistance to individuals (attach schedule)                                                                                                                                   | <b>23</b>  |                      |                            |                 |
| <b>24</b> Benefits paid to or for members (attach schedule)                                                                                                                                      | <b>24</b>  |                      |                            |                 |
| <b>25a</b> Compensation of current officers, directors, key employees etc. Listed in Part V-A (attach schedule)                                                                                  | <b>25a</b> | 998,088              | 573,795                    | 245,573         |
| <b>b</b> Compensation of former officers, directors, key employees etc. listed in Part V-B (attach schedule)                                                                                     | <b>25b</b> |                      |                            |                 |
| <b>c</b> Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)  | <b>25c</b> |                      |                            |                 |
| <b>26</b> Salaries and wages of employees not included on lines 25a, b and c                                                                                                                     | <b>26</b>  | 6,361,209            | 5,247,425                  | 300,841         |
| <b>27</b> Pension plan contributions not included on lines 25a, b and c                                                                                                                          | <b>27</b>  | 384,246              | 338,719                    | 20,260          |
| <b>28</b> Employee benefits not included on lines 25a - 27                                                                                                                                       | <b>28</b>  | 761,340              | 575,278                    | 102,892         |
| <b>29</b> Payroll taxes                                                                                                                                                                          | <b>29</b>  | 482,221              | 389,504                    | 35,090          |
| <b>30</b> Professional fundraising fees                                                                                                                                                          | <b>30</b>  |                      |                            |                 |
| <b>31</b> Accounting fees                                                                                                                                                                        | <b>31</b>  |                      |                            |                 |
| <b>32</b> Legal fees                                                                                                                                                                             | <b>32</b>  |                      |                            |                 |
| <b>33</b> Supplies                                                                                                                                                                               | <b>33</b>  | 382,661              | 222,835                    | 136,893         |
| <b>34</b> Telephone                                                                                                                                                                              | <b>34</b>  | 291,618              | 190,716                    | 82,973          |
| <b>35</b> Postage and shipping                                                                                                                                                                   | <b>35</b>  | 833,429              | 450,863                    | 126,369         |
| <b>36</b> Occupancy                                                                                                                                                                              | <b>36</b>  |                      |                            |                 |
| <b>37</b> Equipment rental and maintenance                                                                                                                                                       | <b>37</b>  | 316,643              | 230,563                    | 37,638          |
| <b>38</b> Printing and publications                                                                                                                                                              | <b>38</b>  |                      |                            |                 |
| <b>39</b> Travel                                                                                                                                                                                 | <b>39</b>  | 1,553,997            | 1,416,090                  | 60,953          |
| <b>40</b> Conferences, conventions, and meetings                                                                                                                                                 | <b>40</b>  | 246,277              | 221,277                    | 0               |
| <b>41</b> Interest                                                                                                                                                                               | <b>41</b>  | 12,961               | 9,728                      | 1,170           |
| <b>42</b> Depreciation, depletion, etc. (attach schedule)                                                                                                                                        | <b>42</b>  | 467,904              | 351,200                    | 42,227          |
| <b>43</b> Other expenses not covered above (itemize)                                                                                                                                             |            |                      |                            |                 |
| <b>a</b> See Additional Data Table                                                                                                                                                               | <b>43a</b> |                      |                            |                 |
| <b>b</b>                                                                                                                                                                                         | <b>43b</b> |                      |                            |                 |
| <b>c</b>                                                                                                                                                                                         | <b>43c</b> |                      |                            |                 |
| <b>d</b>                                                                                                                                                                                         | <b>43d</b> |                      |                            |                 |
| <b>e</b>                                                                                                                                                                                         | <b>43e</b> |                      |                            |                 |
| <b>f</b>                                                                                                                                                                                         | <b>43f</b> |                      |                            |                 |
| <b>g</b>                                                                                                                                                                                         | <b>43g</b> |                      |                            |                 |
| <b>44</b> <b>Total functional expenses.</b> Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15)                                              | <b>44</b>  | 19,044,629           | 14,241,463                 | 1,734,563       |

**Joint Costs.** Check  if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$<sup>0</sup>, (ii) the amount allocated to Program services \$<sup>0</sup>, (iii) the amount allocated to Management and general \$<sup>0</sup>, and (iv) the amount allocated to Fundraising \$<sup>0</sup>

**Part III Statement of Program Service Accomplishments (See the instructions.)**

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| What is the organization's primary exempt purpose? <b>▶</b> THE CATO INSTITUTE BROADENS PUBLIC POLICY DEBATES CONSISTENT WITH THE TRADITIONAL AMERICAN PRINCIPLES OF INDIVIDUAL LIBERTY, LIMITED GOVERNMENT, DYNAMIC MARKET CAPITALISM AND PEACEFUL RELATIONS AMONG NATIONS<br><br>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) | <b>Program Service Expenses</b><br>(Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| <b>a</b> POLICY ANALYSIS AND RESEARCH - STUDY AND EXAMINATION OF AREAS SUCH AS HEALTH CARE, INTERNATIONAL ECONOMICS AND DEVELOPMENT, TRADE POLICY, REGULATORY STUDIES, ENVIRONMENT, FOREIGN POLICY, AND DOMESTIC ISSUES IN ORDER TO PROMOTE AND DISSEMINATE LIBERTARIAN PHILOSOPHY AND IDEAS<br><br>(Grants and allocations \$ 83,134) If this amount includes foreign grants, check here <input checked="" type="checkbox"/>                                                                                                                                                                                                                        | 7,915,880                                                                                                                 |
| <b>b</b> PUBLICATIONS AND MEDIA - INCLUDES 23 POLICY ANALYSES, 4 DEVELOPMENT POLICY PAPERS, 4 TRADE POLICY PAPERS, 1 FOREIGN POLICY PAPER, AND 3 BRIEFING PAPERS. ALSO, 4 ISSUES OF REGULATION MAGAZINE, 2 ISSUES OF CATO JOURNAL, 12 AUDIO CD'S, AND 16 BOOKS<br><br>(Grants and allocations \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                                                                       | 3,460,585                                                                                                                 |
| <b>c</b> CONFERENCES AND FORUMS/SEMINARS - CATO SPONSORED 655 FORUMS AND SEMINARS WITH TOPICS INCLUDING CONSTITUTIONAL STUDIES, LIMITED GOVERNMENT, HEALTH CARE, INTERNATIONAL TRADE AND ECONOMICS, TECHNOLOGY, FREE MARKETS, ENVIRONMENT, TERRORISM, AND DEFENSE<br><br>(Grants and allocations \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                                                                    | 2,364,998                                                                                                                 |
| <b>d</b> THE MILTON FRIEDMAN PRIZE FOR ADVANCING LIBERTY, NAMED IN HONOR OF PERHAPS THE GREATEST CHAMPION OF LIBERTY IN THE 20TH CENTURY, IS PRESENTED EVERY OTHER YEAR TO AN INDIVIDUAL WHO HAS MADE A SIGNIFICANT CONTRIBUTION TO ADVANCE HUMAN FREEDOM. THE PRIZE, A CASH AWARD OF \$500,000 WAS PRESENTED TO THIS YEAR'S WINNER, MART LAAR ON MAY 26, 2006<br><br>(Grants and allocations \$ 500,000) If this amount includes foreign grants, check here <input checked="" type="checkbox"/>                                                                                                                                                     | 500,000                                                                                                                   |
| <b>e</b> Other program services (attach schedule)<br>(Grants and allocations \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                           |
| <b>f Total of Program Service Expenses</b> (should equal line 44, column (B), Program services) . . . . <b>▶</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 14,241,463                                                                                                                |

**Part IV Balance Sheets (See the instructions.)**

| <b>Note:</b> Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.                                                           |                                                                                                                                                | <b>(A)</b><br>Beginning of year    |                                    | <b>(B)</b><br>End of year |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|------------------------------------|---------------------------|
| <b>Assets</b>                                                                                                                                                                               | <b>45</b> Cash—non-interest-bearing . . . . .                                                                                                  | 8,120,736                          | <b>45</b>                          | 8,638,750                 |
|                                                                                                                                                                                             | <b>46</b> Savings and temporary cash investments . . . . .                                                                                     | 5,606,786                          | <b>46</b>                          | 6,139,477                 |
|                                                                                                                                                                                             | <b>47a</b> Accounts receivable . . . . .                                                                                                       | 16,803                             |                                    |                           |
|                                                                                                                                                                                             | <b>b</b> Less allowance for doubtful accounts                                                                                                  | 0                                  | 6,086                              | <b>47c</b> 16,803         |
|                                                                                                                                                                                             | <b>48a</b> Pledges receivable . . . . .                                                                                                        | 846,852                            |                                    |                           |
|                                                                                                                                                                                             | <b>b</b> Less allowance for doubtful accounts                                                                                                  | 0                                  | 470,475                            | <b>48c</b> 846,852        |
|                                                                                                                                                                                             | <b>49</b> Grants receivable . . . . .                                                                                                          |                                    | <b>49</b>                          |                           |
|                                                                                                                                                                                             | <b>50a</b> Receivables from current and former officers, directors, trustees, and key employees (attach schedule) . . . . .                    |                                    | <b>50a</b>                         |                           |
|                                                                                                                                                                                             | <b>b</b> Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule) . . . . .                       |                                    | <b>50b</b>                         |                           |
|                                                                                                                                                                                             | <b>51a</b> Other notes and loans receivable (attach schedule) . . . . .                                                                        |                                    |                                    |                           |
|                                                                                                                                                                                             | <b>b</b> Less allowance for doubtful accounts                                                                                                  |                                    | <b>51c</b>                         |                           |
|                                                                                                                                                                                             | <b>52</b> Inventories for sale or use . . . . .                                                                                                | 290,538                            | <b>52</b>                          | 280,078                   |
|                                                                                                                                                                                             | <b>53</b> Prepaid expenses and deferred charges . . . . .                                                                                      | 88,092                             | <b>53</b>                          | 114,982                   |
|                                                                                                                                                                                             | <b>54a</b> Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV                        | 2,021,811                          | <b>54a</b>                         | 2,876,190                 |
|                                                                                                                                                                                             | <b>b</b> Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV                             |                                    | <b>54b</b>                         |                           |
| <b>55a</b> Investments—land, buildings, and equipment basis . . . . .                                                                                                                       |                                                                                                                                                |                                    |                                    |                           |
| <b>b</b> Less accumulated depreciation (attach schedule) . . . . .                                                                                                                          |                                                                                                                                                | <b>55c</b>                         |                                    |                           |
| <b>56</b> Investments—other (attach schedule) . . . . .                                                                                                                                     |                                                                                                                                                | <b>56</b>                          |                                    |                           |
| <b>57a</b> Land, buildings, and equipment basis                                                                                                                                             | 15,525,562                                                                                                                                     |                                    |                                    |                           |
| <b>b</b> Less accumulated depreciation (attach schedule) . . . . .                                                                                                                          | 9,221,843                                                                                                                                      | 6,762,426                          | <b>57c</b> 6,303,719               |                           |
| <b>58</b> Other assets, including program-related investments (describe <input type="checkbox"/> _____ )                                                                                    | 220,136                                                                                                                                        | <b>58</b> <input type="checkbox"/> | 129,633                            |                           |
| <b>59 Total assets</b> (must equal line 74) Add lines 45 through 58 . . . . .                                                                                                               | 23,587,086                                                                                                                                     | <b>59</b>                          | 25,346,484                         |                           |
| <b>Liabilities</b>                                                                                                                                                                          | <b>60</b> Accounts payable and accrued expenses . . . . .                                                                                      | 649,236                            | <b>60</b>                          | 588,560                   |
|                                                                                                                                                                                             | <b>61</b> Grants payable . . . . .                                                                                                             |                                    | <b>61</b>                          |                           |
|                                                                                                                                                                                             | <b>62</b> Deferred revenue . . . . .                                                                                                           | 70,936                             | <b>62</b>                          | 40,837                    |
|                                                                                                                                                                                             | <b>63</b> Loans from officers, directors, trustees, and key employees (attach schedule) . . . . .                                              |                                    | <b>63</b>                          |                           |
|                                                                                                                                                                                             | <b>64a</b> Tax-exempt bond liabilities (attach schedule) . . . . .                                                                             |                                    | <b>64a</b>                         |                           |
|                                                                                                                                                                                             | <b>b</b> Mortgages and other notes payable (attach schedule) . . . . .                                                                         |                                    | <b>64b</b>                         |                           |
|                                                                                                                                                                                             | <b>65</b> Other liabilities (describe <input type="checkbox"/> _____ )                                                                         | 185,997                            | <b>65</b> <input type="checkbox"/> | 726,791                   |
| <b>66 Total liabilities</b> Add lines 60 through 65 . . . . .                                                                                                                               | 906,169                                                                                                                                        | <b>66</b>                          | 1,356,188                          |                           |
| <b>Net Assets or Fund Balances</b>                                                                                                                                                          | <b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74</b> |                                    |                                    |                           |
|                                                                                                                                                                                             | <b>67</b> Unrestricted . . . . .                                                                                                               | 18,527,664                         | <b>67</b>                          | 20,117,440                |
|                                                                                                                                                                                             | <b>68</b> Temporarily restricted . . . . .                                                                                                     | 2,143,156                          | <b>68</b>                          | 1,862,759                 |
|                                                                                                                                                                                             | <b>69</b> Permanently restricted . . . . .                                                                                                     | 2,010,097                          | <b>69</b>                          | 2,010,097                 |
|                                                                                                                                                                                             | <b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74</b>                         |                                    |                                    |                           |
|                                                                                                                                                                                             | <b>70</b> Capital stock, trust principal, or current funds . . . . .                                                                           |                                    | <b>70</b>                          |                           |
|                                                                                                                                                                                             | <b>71</b> Paid-in or capital surplus, or land, building, and equipment fund . . . . .                                                          |                                    | <b>71</b>                          |                           |
|                                                                                                                                                                                             | <b>72</b> Retained earnings, endowment, accumulated income, or other funds . . . . .                                                           |                                    | <b>72</b>                          |                           |
| <b>73 Total net assets or fund balances</b> Add lines 67 through 69 <b>or</b> lines 70 through 72 (Column (A) <b>must</b> equal line 19 and column (B) <b>must</b> equal line 21) . . . . . | 22,680,917                                                                                                                                     | <b>73</b>                          | 23,990,296                         |                           |
| <b>74 Total liabilities and net assets / fund balances</b> Add lines 66 and 73 . . . . .                                                                                                    | 23,587,086                                                                                                                                     | <b>74</b>                          | 25,346,484                         |                           |





Part VI Other Information (continued)

82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
82b If "Yes," you may indicate the value of these items here
83a Did the organization comply with the public inspection requirements for returns and exemption applications?
83b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84a Did the organization solicit any contributions or gifts that were not tax deductible?
84b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
85b Did the organization make only in-house lobbying expenditures of \$2,000 or less?
85c Dues assessments, and similar amounts from members
85d Section 162(e) lobbying and political expenditures
85e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
85f Taxable amount of lobbying and political expenditures (line 85d less 85e)
85g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?
85h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?
86 501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12
86b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) orgs. Enter a Gross income from members or shareholders
87b Gross income from other sources
88a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?
88b At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)?
89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911, section 4912, and section 4955
89b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year?
89c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
89d Enter Amount of tax on line 89c, above, reimbursed by the organization
89e All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter transaction?
89f All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?
89g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
90a List the states with which a copy of this return is filed
90b Number of employees employed in the pay period that includes March 12, 2006
91a The books are in care of CATO INSTITUTE Telephone no (202) 842-0200
1000 MASSACHUSETTS AVENUE NW
Located at WASHINGTON, DC ZIP + 4 200015403
91b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

**Part VI Other Information** *(continued)*

**Yes** **No**

**c** At any time during the calendar year, did the organization maintain an office outside of the United States?

**91c**  **Yes**  **No**

If "Yes," enter the name of the foreign country \_\_\_\_\_

**92** Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of **Form 1041**—Check here

and enter the amount of tax-exempt interest received or accrued during the tax year **92** \_\_\_\_\_

**Part VII Analysis of Income-Producing Activities** *(See the instructions.)*

**Note:** Enter gross amounts unless otherwise indicated.

|                                                                      | Unrelated business income |               | Excluded by section 512, 513, or 514 |               | (E)<br>Related or<br>exempt function<br>income |
|----------------------------------------------------------------------|---------------------------|---------------|--------------------------------------|---------------|------------------------------------------------|
|                                                                      | (A)<br>Business<br>code   | (B)<br>Amount | (C)<br>Exclusion<br>code             | (D)<br>Amount |                                                |
| <b>93</b> Program service revenue                                    |                           |               |                                      |               |                                                |
| <b>a</b> CONFERENCES                                                 |                           |               |                                      |               | 538,223                                        |
| <b>b</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>c</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>d</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>e</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>f</b> Medicare/Medicaid payments . . . . .                        |                           |               |                                      |               |                                                |
| <b>g</b> Fees and contracts from government agencies                 |                           |               |                                      |               |                                                |
| <b>94</b> Membership dues and assessments . . . . .                  |                           |               |                                      |               |                                                |
| <b>95</b> Interest on savings and temporary cash investments         |                           |               | 14                                   | 790,595       |                                                |
| <b>96</b> Dividends and interest from securities . . . . .           |                           |               |                                      |               |                                                |
| <b>97</b> Net rental income or (loss) from real estate               |                           |               |                                      |               |                                                |
| <b>a</b> debt-financed property . . . . .                            |                           |               |                                      |               |                                                |
| <b>b</b> non debt-financed property . . . . .                        |                           |               |                                      |               |                                                |
| <b>98</b> Net rental income or (loss) from personal property         |                           |               |                                      |               |                                                |
| <b>99</b> Other investment income . . . . .                          |                           |               |                                      |               |                                                |
| <b>100</b> Gain or (loss) from sales of assets other than inventory  |                           |               | 18                                   | -14,624       |                                                |
| <b>101</b> Net income or (loss) from special events . . . . .        |                           |               |                                      |               |                                                |
| <b>102</b> Gross profit or (loss) from sales of inventory            |                           |               |                                      |               | 135,506                                        |
| <b>103</b> Other revenue <b>a</b> ROYALTIES                          |                           |               | 15                                   | 20,080        |                                                |
| <b>b</b> MISCELLANEOUS                                               |                           |               |                                      |               | 367                                            |
| <b>c</b> MAILING LIST SALES                                          |                           |               | 15                                   | 5,374         |                                                |
| <b>d</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>e</b> _____                                                       |                           |               |                                      |               |                                                |
| <b>104</b> Subtotal (add columns (B), (D), and (E)) . . . . .        |                           |               |                                      | 801,425       | 674,096                                        |
| <b>105</b> Total (add line 104, columns (B), (D), and (E)) . . . . . |                           |               |                                      |               | 1,475,521                                      |

**Note:** Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** *(See the instructions.)*

**Line No.** Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)

See Additional Data Table

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities**

| (A)<br>Name, address, and EIN of corporation,<br>partnership, or disregarded entity | (B)<br>Percentage of<br>ownership interest | Nature of business |
|-------------------------------------------------------------------------------------|--------------------------------------------|--------------------|
|                                                                                     | %                                          |                    |
|                                                                                     | %                                          |                    |
|                                                                                     | %                                          |                    |
|                                                                                     | %                                          |                    |

**Part X Information Regarding Transfers Associated with** *(See the instructions.)*

**(a)** Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on life insurance policies owned by the organization?

**(b)** Did the organization, during the year, pay premiums, directly or indirectly, on life insurance policies owned by the organization?

**NOTE:** If "Yes" to **(b)**, file Form 8870 and Form 4720 (see instructions).



**Part XI** **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

|                                                                                                                                                                                                                  |            |           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| <b>106</b> Did the reporting organization <b>make</b> any transfers <b>to</b> a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity | <b>Yes</b> | <b>No</b> |
|                                                                                                                                                                                                                  |            | No        |

|               | (A)<br>Name and address of each controlled entity | (B)<br>Employer Identification Number | (C)<br>Description of transfer | (D)<br>Amount of transfer |
|---------------|---------------------------------------------------|---------------------------------------|--------------------------------|---------------------------|
| <b>Totals</b> |                                                   |                                       |                                |                           |

|                                                                                                                                                                                                                       |            |           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| <b>107</b> Did the reporting organization <b>receive</b> any transfers <b>from</b> a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity | <b>Yes</b> | <b>No</b> |
|                                                                                                                                                                                                                       |            | No        |

|               | (A)<br>Name and address of each controlled entity | (B)<br>Employer Identification Number | (C)<br>Description of transfer | (D)<br>Amount of transfer |
|---------------|---------------------------------------------------|---------------------------------------|--------------------------------|---------------------------|
| <b>Totals</b> |                                                   |                                       |                                |                           |

|                                                                                                                                                                                      |            |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| <b>108</b> Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above? | <b>Yes</b> | <b>No</b> |
|                                                                                                                                                                                      |            | No        |

**Please Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

|                                                    |            |
|----------------------------------------------------|------------|
| *****                                              | 2007-11-02 |
| Signature of officer                               | Date       |
| MR WILLIAM ERICKSON V P FINANCE AND ADMINISTRATION |            |
| Type or print name and title                       |            |

|                                 |                                                                                                                                                       |      |                                                 |                                         |
|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|------|-------------------------------------------------|-----------------------------------------|
| <b>Paid Preparer's Use Only</b> | Preparer's signature  Daniel O'Shea 301-654-7555                                                                                                      | Date | Check if self-employed <input type="checkbox"/> | Preparer's SSN or PTIN (See Gen Inst W) |
|                                 | Firm's name (or yours if self-employed), address, and ZIP + 4  WATKINS MEEGAN DRURY & CO LLC<br>7700 WISCONSIN AVENUE SUITE 500<br>BETHESDA, MD 20814 | EIN  | Phone no  (301) 654-7555                        |                                         |

**SCHEDULE A  
(Form 990 or 990EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization  
CATO INSTITUTE

**Organization Exempt Under Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

**Supplementary Information—(See separate instructions.)**

**MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

**2006**

**Employer identification number**

23-7432162

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**  
(See page 2 of the instructions. List each one. If there are none, enter "None.")

| (a) Name and address of each employee paid more than \$50,000              | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans & deferred compensation | (e) Expense account and other allowances |
|----------------------------------------------------------------------------|----------------------------------------------------------|------------------|---------------------------------------------------------------------|------------------------------------------|
| WILLIAM LINDSEY<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON, DC 200015403   | VP FOR RESEARCH<br>40 0                                  | 166,400          | 26,002                                                              | 0                                        |
| ROGER PILON<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON, DC 200015403       | DIRECTOR CONST<br>40 0                                   | 162,200          | 25,644                                                              | 0                                        |
| TED CARPENTER<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON, DC 200015403     | VP DEFENSE/FOREIGN<br>40 0                               | 155,300          | 14,986                                                              | 0                                        |
| JAGADEESH GOKHALE<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON, DC 200015403 | SENIOR FELLOW<br>40 0                                    | 144,600          | 20,049                                                              | 0                                        |
| SUSAN CHAMBERLIN<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON, DC 200015403  | VP GOVT AFFAIRS<br>40 0                                  | 127,500          | 16,092                                                              | 0                                        |
| Total number of other employees paid over \$50,000                         | 51                                                       |                  |                                                                     |                                          |



**Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services**  
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service  | (c) Compensation |
|-----------------------------------------------------------------------------|----------------------|------------------|
| APPLIED INTELLIGENCE GROUP<br>5005 NORTH 14TH STREET<br>ARLINGTON, VA 22205 | COMPUTER CONSULTING  | 174,200          |
| NEW HOPE ENVIRONMENTAL<br>PO BOX 181<br>NEW HOPE, VA 24469                  | ENVIRONMENTAL POLICY | 122,100          |
| AJILON<br>DEPT CH 14031<br>PALATINE, IL 60055                               | PROF STAFFING        | 62,015           |
| Total number of others receiving over \$50,000 for professional services    |                      |                  |

**Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services**  
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None". See page 2 for instructions.)

| (a) Name and address of each independent contractor paid more than \$50,000  | (b) Type of service  | (c) Compensation |
|------------------------------------------------------------------------------|----------------------|------------------|
| RST MARKETING<br>1272 CORPORATE PARK DRIVE<br>FOREST, VA 24551               | PRINTING AND MAILING | 733,246          |
| AUTOMATED GRAPHICS SYSTEMS<br>4590 GRAPHICS DRIVE<br>WHITE PLAINS, MD 20695  | PRINTING/FULFILLMENT | 284,031          |
| CONRAD DIRECT<br>300 KNICKERBOCKER ROAD<br>CRESSKILL, NJ 07626               | MAIL LIST BROKERAGE  | 232,643          |
| IMPRESSIONS<br>5104 FROLICH LANE<br>TUXEDO, MD 20781                         | PRINTING             | 220,437          |
| SOUTHWEST PUBLISHING<br>2600 NW TOPEKA BOULEVARD<br>TOPEKA, KS 66617         | PRINTING AND MAILING | 191,967          |
| Total number of other contractors receiving over \$50,000 for other services | 19                   |                  |

**Part III Statements About Activities** (See page 2 of the instructions.)**Yes No**

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |           |     |    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----|----|
| <b>1</b> During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ►\$ _____ (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B )<br>Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities | <b>1</b>  |     | No |
| <b>2</b> During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)                                            | <b>2a</b> |     | No |
| <b>a</b> Sale, exchange, or leasing property?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <b>2b</b> |     | No |
| <b>b</b> Lending of money or other extension of credit?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>2c</b> |     | No |
| <b>c</b> Furnishing of goods, services, or facilities?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>2d</b> | Yes |    |
| <b>d</b> Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>2e</b> |     | No |
| <b>e</b> Transfer of any part of its income or assets?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>3a</b> | Yes |    |
| <b>3a</b> Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments )                                                                                                                                                                                                                                                                                                                                  | <b>3b</b> | Yes |    |
| <b>b</b> Did the organization have a section 403(b) annuity plan for its employees?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>3c</b> |     | No |
| <b>c</b> Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement                                                                                                                                                                                                                                                                                                                                                                                                          | <b>3d</b> |     | No |
| <b>d</b> Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>4a</b> | Yes |    |
| <b>4a</b> Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>4b</b> |     | No |
| <b>b</b> Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>4c</b> |     | No |
| <b>c</b> Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ► 0 _____ |     |    |
| <b>d</b> Enter the total number of donor advised funds owned at the end of the tax year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | ► 0 _____ |     |    |
| <b>e</b> Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | ► 0 _____ |     |    |
| <b>f</b> Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts                                                                                                                                                                                                                                                                                                                                                             | ► 0 _____ |     |    |
| <b>g</b> Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ► 0 _____ |     |    |

**Part IV Reason for Non-Private Foundation Status** (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box )

- 5**  A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6**  A school Section 170(b)(1)(A)(ii) (Also complete Part V )
- 7**  A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8**  A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9**  A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ▶
- 10**  An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a**  An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b**  A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12**  An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A )
- 13**  An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

Type I     Type II     Type III - Functionally Integrated     Type III - Other

**Provide the following information about the supported organizations. (see page 7 of the instructions.)**

| (a)<br>Name(s) of supported organization(s) | (b)<br>Employer identification number | (c)<br>Type of organization (described in lines 5 through 12 above or IRC section) | (d)<br>Is the supported organization listed in the supporting organization's governing documents? |    | (e)<br>Amount of support? |
|---------------------------------------------|---------------------------------------|------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|----|---------------------------|
|                                             |                                       |                                                                                    | Yes                                                                                               | No |                           |
|                                             |                                       |                                                                                    |                                                                                                   |    |                           |
|                                             |                                       |                                                                                    |                                                                                                   |    |                           |
| <b>Total</b>                                |                                       |                                                                                    |                                                                                                   |    |                           |

- 14**  An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions )

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12 ) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

| Calendar year (or fiscal year beginning in)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (a) 2005   | (b) 2004   | (c) 2003   | (d) 2002   | (e) Total             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|-----------------------|
| <b>15</b> Gifts, grants, and contributions received (Do not include unusual grants See line 28 )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 5,967,788  | 21,291,161 | 13,861,125 | 12,256,172 | 53,376,246            |
| <b>16</b> Membership fees received                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |            |            |            |            | 0                     |
| <b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose                                                                                                                                                                                                                                                                                                                                                                                                                            | 307,178    | 927,820    | 1,036,175  | 852,567    | 3,123,740             |
| <b>18</b> Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975                                                                                                                                                                                                                                                                                                                                               | 114,399    | 195,328    | 86,763     | 96,337     | 492,827               |
| <b>19</b> Net income from unrelated business activities not included in line 18                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |            |            |            |            | 0                     |
| <b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |            |            |            |            | 0                     |
| <b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge                                                                                                                                                                                                                                                                                                                                                                                                    |            |            |            |            | 0                     |
| <b>22</b> Other income Attach a schedule Do not include gain or (loss) from sale of capital assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 24,021     | 43,737     | 85,997     | 10,730     | 164,485               |
| <b>23</b> Total of lines 15 through 22                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 6,413,386  | 22,458,046 | 15,070,060 | 13,215,806 | 57,157,298            |
| <b>24</b> Line 23 minus line 17                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 6,106,208  | 21,530,226 | 14,033,885 | 12,363,239 | 54,033,558            |
| <b>25</b> Enter 1% of line 23                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 64,134     | 224,580    | 150,701    | 132,158    |                       |
| <b>26 Organizations described on lines 10 or 11:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |            |            |            |                       |
| <b>a</b> Enter 2% of amount in column (e), line 24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |            |            |            |            | <b>26a</b> 1,080,671  |
| <b>b</b> Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts                                                                                                                                                                                                                                                                                 |            |            |            |            | <b>26b</b> 3,482,938  |
| <b>c</b> Total support for section 509(a)(1) test Enter line 24, column (e)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |            |            |            | <b>26c</b> 54,033,558 |
| <b>d</b> Add Amounts from column (e) for lines                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 18 492,827 | 19 0       |            |            |                       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 22         | 26 b       | 3,482,938  |            |                       |
| <b>e</b> Public support (line 26c minus line 26d total)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |            |            |            | <b>26e</b> 49,893,308 |
| <b>f</b> Public support percentage (line 26e (numerator) divided by line 26c (denominator))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |            |            |            | <b>26f</b> 92.34 %    |
| <b>27 Organizations described on line 12:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |            |            |            |                       |
| <b>a</b> For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year                                                                                                                                                                                                                                                                                                | (2005)     | (2004)     | (2003)     | (2002)     |                       |
| <b>b</b> For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals ) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year | (2005)     | (2004)     | (2003)     | (2002)     |                       |
| <b>c</b> Add Amounts from column (e) for lines                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 15         | 16         |            |            |                       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 17         | 20         | 21         |            |                       |
| <b>d</b> Add Line 27a total and line 27b total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |            |            |            |            | <b>27c</b>            |
| <b>e</b> Public support (line 27c total minus line 27d total)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |            |            |            | <b>27d</b>            |
| <b>f</b> Total support for section 509(a)(2) test Enter amount from line 23, column (e)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |            |            |            | <b>27e</b>            |
| <b>g</b> Public support percentage (line 27e (numerator) divided by line 27f (denominator))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |            |            |            | <b>27f</b>            |
| <b>h</b> Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |            |            |            | <b>27g</b>            |
| <b>28 Unusual Grants:</b> For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15                                                                                                                                                                                                                        |            |            |            |            | <b>27h</b>            |

**Part V Private School Questionnaire** (See page 7 of the instructions.)**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

|                                                                                                                                                                                                                                                                                                                                                                                                                                              | Yes        | No |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----|
| <b>29</b> Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?                                                                                                                                                                                                                                          | <b>29</b>  |    |
| <b>30</b> Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?                                                                                                                                                                                 | <b>30</b>  |    |
| <b>31</b> Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?<br>If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement ) | <b>31</b>  |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
| <b>32</b> Does the organization maintain the following                                                                                                                                                                                                                                                                                                                                                                                       | <b>32a</b> |    |
| <b>a</b> Records indicating the racial composition of the student body, faculty, and administrative staff?                                                                                                                                                                                                                                                                                                                                   | <b>32a</b> |    |
| <b>b</b> Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?                                                                                                                                                                                                                                                                                                               | <b>32b</b> |    |
| <b>c</b> Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?                                                                                                                                                                                                                                                                     | <b>32c</b> |    |
| <b>d</b> Copies of all material used by the organization or on its behalf to solicit contributions?                                                                                                                                                                                                                                                                                                                                          | <b>32d</b> |    |
| If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement )                                                                                                                                                                                                                                                                                                                              |            |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
| <b>33</b> Does the organization discriminate by race in any way with respect to                                                                                                                                                                                                                                                                                                                                                              |            |    |
| <b>a</b> Students' rights or privileges?                                                                                                                                                                                                                                                                                                                                                                                                     | <b>33a</b> |    |
| <b>b</b> Admissions policies?                                                                                                                                                                                                                                                                                                                                                                                                                | <b>33b</b> |    |
| <b>c</b> Employment of faculty or administrative staff?                                                                                                                                                                                                                                                                                                                                                                                      | <b>33c</b> |    |
| <b>d</b> Scholarships or other financial assistance?                                                                                                                                                                                                                                                                                                                                                                                         | <b>33d</b> |    |
| <b>e</b> Educational policies?                                                                                                                                                                                                                                                                                                                                                                                                               | <b>33e</b> |    |
| <b>f</b> Use of facilities?                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>33f</b> |    |
| <b>g</b> Athletic programs?                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>33g</b> |    |
| <b>h</b> Other extracurricular activities?                                                                                                                                                                                                                                                                                                                                                                                                   | <b>33h</b> |    |
| If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement )                                                                                                                                                                                                                                                                                                                             |            |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
| <b>34a</b> Does the organization receive any financial aid or assistance from a governmental agency?                                                                                                                                                                                                                                                                                                                                         | <b>34a</b> |    |
| <b>b</b> Has the organization's right to such aid ever been revoked or suspended?<br>If you answered "Yes" to either 34a or b, please explain using an attached statement                                                                                                                                                                                                                                                                    | <b>34b</b> |    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |    |
| <b>35</b> Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation                                                                                                                                                                                                             | <b>35</b>  |    |

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 10 of the instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check  **a** if the organization belongs to an affiliated group Check  **b** if you checked "a" and "limited control" provisions apply

**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred )

**(a)**  
Affiliated group  
totals

**(b)**  
To be completed  
for all electing  
organizations

|           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |  |   |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--|---|
| <b>36</b> | Total lobbying expenditures to influence public opinion (grassroots lobbying)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>36</b> |  |   |
| <b>37</b> | Total lobbying expenditures to influence a legislative body (direct lobbying)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>37</b> |  |   |
| <b>38</b> | Total lobbying expenditures (add lines 36 and 37)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>38</b> |  |   |
| <b>39</b> | Other exempt purpose expenditures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>39</b> |  |   |
| <b>40</b> | Total exempt purpose expenditures (add lines 38 and 39)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>40</b> |  |   |
| <b>41</b> | Lobbying nontaxable amount Enter the amount from the following table—<br><b>If the amount on line 40 is—</b> <b>The lobbying nontaxable amount is—</b><br>Not over \$500,000                                      20% of the amount on line 40<br>Over \$500,000 but not over \$1,000,000      \$100,000 plus 15% of the excess over \$500,000<br>Over \$1,000,000 but not over \$1,500,000    \$175,000 plus 10% of the excess over \$1,000,000<br>Over \$1,500,000 but not over \$17,000,000   \$225,000 plus 5% of the excess over \$1,500,000<br>Over \$17,000,000                                    \$1,000,000 | <b>41</b> |  |   |
| <b>42</b> | Grassroots nontaxable amount (enter 25% of line 41)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>42</b> |  |   |
| <b>43</b> | Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>43</b> |  | 0 |
| <b>44</b> | Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>44</b> |  | 0 |

**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720.

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below  
See the instructions for lines 45 through 50 on page 13 of the instructions )

**Lobbying Expenditures During 4-Year Averaging Period**

| Calendar year (or<br>fiscal year beginning in) ▶         | Lobbying Expenditures During 4-Year Averaging Period |             |             |             |              |
|----------------------------------------------------------|------------------------------------------------------|-------------|-------------|-------------|--------------|
|                                                          | (a)<br>2006                                          | (b)<br>2005 | (c)<br>2004 | (d)<br>2003 | (e)<br>Total |
| <b>45</b> Lobbying nontaxable amount                     |                                                      |             |             |             |              |
| <b>46</b> Lobbying ceiling amount (150% of line 45(e))   |                                                      |             |             |             |              |
| <b>47</b> Total lobbying expenditures                    |                                                      |             |             |             |              |
| <b>48</b> Grassroots nontaxable amount                   |                                                      |             |             |             |              |
| <b>49</b> Grassroots ceiling amount (150% of line 48(e)) |                                                      |             |             |             |              |
| <b>50</b> Grassroots lobbying expenditures               |                                                      |             |             |             |              |

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines **c** through **h**.)

| Yes | No | Amount |
|-----|----|--------|
|     | No |        |
|     |    |        |
|     |    |        |
|     |    |        |
|     |    |        |
|     |    |        |
|     |    |        |
|     |    |        |
|     |    |        |

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities





## TY 2006 Cash Grants Paid Schedule

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Class of Activity | Recipient's name              | Address                                                | Amount  | Relationship |
|-------------------|-------------------------------|--------------------------------------------------------|---------|--------------|
|                   | ANNA KRASSINSKAYA             | 1111 MASSACHUSETTS AVENUE NW<br>WASHINGTON, DC 20005   | 1,914   | EMPLOYEE     |
|                   | MART LAAR                     |                                                        | 500,000 | NONE         |
|                   | NORMAN A BAILEY INC           | 8618 WESTWOOD CENTER DRIVE SUITE 1<br>VIENNA, VA 22182 | 20,000  | NONE         |
|                   | AMERICAN ISLAMIC CONGRESS     | 263 HUNTINGTON AVENUE 315<br>BOSTON, MA 02115          | 27,500  | NONE         |
|                   | NEW ECONOMIC SCHOOL - GEORGIA |                                                        | 10,720  | NONE         |
|                   | PEW RESEARCH CENTER           | 1615 L STREET NW<br>SUITE 700<br>WASHINGTON, DC 20036  | 23,000  | NONE         |

## TY 2006 Depreciation and Depletion Schedule

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Asset             | Amount  |
|-------------------|---------|
| LAND              |         |
| BUILDING          | 256,041 |
| FURN AND FIXTURES | 211,863 |

**TY 2006 Other Assets Schedule****Name:** CATO INSTITUTE**EIN:** 23-7432162

| Description                    | Beginning of Year Amount | End of Year Amount |
|--------------------------------|--------------------------|--------------------|
| REMAINDER INTERESTS RECEIVABLE | 220,136                  | 129,633            |

**TY 2006 Other Expenses Included Schedule**

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Description                 | Amount  |
|-----------------------------|---------|
| COST OF SALES               | 225,741 |
| LOSS ON SALE OF INVESTMENTS | 5,543   |
| LOSS ON DISPOSAL OF ASSETS  | 9,081   |

## TY 2006 Other Liabilities Schedule

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Description              | Beginning of Year Amount | End of Year Amount |
|--------------------------|--------------------------|--------------------|
| CAPITAL LEASE OBLIGATION | 181,686                  | 109,783            |
| DEPOSITS HELD            | 4,311                    | 0                  |
| CHARITABLE GIFT ANNUITY  | 0                        | 192,089            |
| DEFERRED COMPENSATION    |                          |                    |
| LIABILITY                | 0                        | 424,919            |

**TY 2006 Other Revenues Included Schedule****Name:** CATO INSTITUTE**EIN:** 23-7432162

| <b>Description</b>          | <b>Amount</b> |
|-----------------------------|---------------|
| COST OF SALES               | 225,741       |
| LOSS ON SALE OF INVESTMENTS | 5,543         |
| LOSS ON DISPOSAL OF ASSETS  | 9,081         |

## TY 2006 Other Income Schedule

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Description          | 2003   | 2002   | 2001   | 2000   | Total   |
|----------------------|--------|--------|--------|--------|---------|
| MISCELLANEOUS INCOME | 24,021 | 43,737 | 85,997 | 10,730 | 164,485 |

**TY 2006 Scholarship Award Statement**

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

**Statement:** CATO GRANTS SCHOLARSHIPS TO INDIVIDUALS WHO HAVE PARTICIPATED IN OUR INTERNSHIP PROGRAM AND THEN CONTINUED ON IN AREAS OF RESEARCH RELATED TO CATO INSTITUTE'S EXEMPT PURPOSE WITH ACCREDITED COLLEGE/UNIVERSITIES.



**TY 2006 Self Dealing Statement**

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Line Number | Explanation           |
|-------------|-----------------------|
| 2d          | SEE PART V, FORM 990. |

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

## TY 2006 Supplemental Support Schedule

**Name:** CATO INSTITUTE

**EIN:** 23-7432162

| Year | Gifts, Grants and Contributions Received | Membership Fees Received | Gross Receipts From Admissions, Etc. | Gross Investment Income And Post 1975UBI | Net UBI Pre 1975 | Tax Revenues Levied For Organization's Benefit | Value Of Services, Facilities Furnished By Government | Other Income | Total      |
|------|------------------------------------------|--------------------------|--------------------------------------|------------------------------------------|------------------|------------------------------------------------|-------------------------------------------------------|--------------|------------|
| 2005 | 5,967,788                                |                          | 307,178                              | 114,399                                  |                  |                                                |                                                       | 24,021       | 6,413,386  |
| 2004 | 21,291,161                               |                          | 927,820                              | 195,328                                  |                  |                                                |                                                       | 43,737       | 22,458,046 |
| 2003 | 13,861,125                               |                          | 1,036,175                            | 86,763                                   |                  |                                                |                                                       | 85,997       | 15,070,060 |
| 2002 | 12,256,172                               |                          | 852,567                              | 96,337                                   |                  |                                                |                                                       | 10,730       | 13,215,806 |

**Additional Data****Software ID:****Software Version:****EIN:** 23-7432162**Name:** CATO INSTITUTE**Form 990, Part II, Line 43 - Other expenses not covered above (itemize):**

| <i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i> |            | <b>(A) Total</b> | <b>(B) Program services</b> | <b>(C) Management and general</b> | <b>(D) Fundraising</b> |
|----------------------------------------------------------------------------------|------------|------------------|-----------------------------|-----------------------------------|------------------------|
| <b>a</b> PROFESSIONAL FEES                                                       | <b>43a</b> | 89,699           | 26,415                      | 63,284                            | 0                      |
| <b>b</b> PEST AND REFUSE                                                         | <b>43b</b> | 10,052           | 0                           | 10,052                            | 0                      |
| <b>c</b> INTERN EARNINGS                                                         | <b>43c</b> | 145,452          | 145,452                     | 0                                 | 0                      |
| <b>d</b> PROMOTIONS                                                              | <b>43d</b> | 312,610          | 297,030                     | 250                               | 15,330                 |
| <b>e</b> BOOKS, SUBSCRIPTIONS & DUES                                             | <b>43e</b> | 215,216          | 125,915                     | 17,581                            | 71,720                 |
| <b>f</b> FULFILLMENT & STORAGE                                                   | <b>43f</b> | 224,380          | 224,130                     | 250                               | 0                      |
| <b>g</b> MAILING LIST EXPENSE                                                    | <b>43g</b> | 177,873          | 47,776                      | 0                                 | 130,097                |
| <b>h</b> INDEPENDENT CONTRACTORS, OTHER                                          | <b>43h</b> | 1,401,157        | 1,234,569                   | 66,166                            | 100,422                |
| <b>i</b> BANK FEES                                                               | <b>43i</b> | 136,054          | 0                           | 136,054                           | 0                      |
| <b>j</b> TAXES AND LICENSES                                                      | <b>43j</b> | 181,433          | 130,572                     | 23,171                            | 27,690                 |
| <b>k</b> SECURITY                                                                | <b>43k</b> | 85,106           | 0                           | 85,106                            | 0                      |
| <b>l</b> UTILITIES                                                               | <b>43l</b> | 277,944          | 208,619                     | 25,084                            | 44,241                 |
| <b>m</b> MISCELLANEOUS                                                           | <b>43m</b> | 25,675           | 18,486                      | 5,135                             | 2,054                  |
| <b>n</b> AUDIO/VISUAL COSTS                                                      | <b>43n</b> | 178,534          | 175,803                     | 1,841                             | 890                    |
| <b>o</b> PRINTING & MAILING                                                      | <b>43o</b> | 1,677,436        | 781,370                     | 3,148                             | 892,918                |
| <b>p</b> INSURANCE                                                               | <b>43p</b> | 104,562          | 0                           | 104,562                           | 0                      |
| <b>q</b> BAD DEBTS                                                               | <b>43q</b> | 125,718          | 24,199                      | 0                                 | 101,519                |

**Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:**

| <b>(A) Name and address</b>                                               | <b>(B) Title and average hours per week devoted to position</b> | <b>(C) Compensation (If not paid, enter -0-.)</b> | <b>(D) Contributions to employee benefit plans &amp; deferred compensation plans</b> | <b>(E) Expense account and other allowances</b> |
|---------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------|
| FRANK BOND<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403        | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| RICHARD J DENNIS<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403  | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| JOHN C MALONE<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403     | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| DAVID H PADDEN<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403    | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| LEWIS E RANDALL<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403   | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| HOWARD S RICH<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403     | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| FREDERICK W SMITH<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403 | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| JEFF YASS<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403         | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| FRED YOUNG<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403        | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| JANETTE STOUT<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403     | SECRETARY<br>40 0                                               | 70,000                                            | 9,356                                                                                | 0                                               |

**Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:**

| <b>(A) Name and address</b>                                                  | <b>(B) Title and average hours per week devoted to position</b> | <b>(C) Compensation (If not paid, enter -0-.)</b> | <b>(D) Contributions to employee benefit plans &amp; deferred compensation plans</b> | <b>(E) Expense account and other allowances</b> |
|------------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------|
| DAVID BOAZ<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403           | EXECUTIVE VP<br>40 0                                            | 206,060                                           | 22,313                                                                               | 0                                               |
| WILLIAM ERICKSON<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403     | VP FINANCE & ADMIN<br>40 0                                      | 155,600                                           | 22,375                                                                               | 0                                               |
| EDWARD H CRANE<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403       | PRESIDENT/CEO<br>40 0                                           | 407,900                                           | 456,668                                                                              | 0                                               |
| K TUCKER ANDERSEN<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403    | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| ETHELMAE C HUMPHREYS<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403 | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| DAVID H KOCH<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403         | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |
| WILLIAM A NISKANEN<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403   | CHAIRMAN<br>40 0                                                | 158,528                                           | 16,105                                                                               | 0                                               |
| DONALD G SMITH<br>1000 MASSACHUSETTS AVE NW<br>WASHINGTON,DC 200015403       | DIRECTOR<br>2 5                                                 | 0                                                 | 0                                                                                    | 0                                               |

**Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:**

| <b>Line No.</b><br>▼ | <b>Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).</b> |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 93A                  | CONFERENCES - PROVIDE A FORUM FOR DISCUSSION OF RELATED                                                                                                                                                                        |
| 0                    | ISSUES AND CURRENT DEVELOPMENTS, FURTHERING THE                                                                                                                                                                                |
| 0                    | ORGANIZATION'S EXEMPT PURPOSE                                                                                                                                                                                                  |
| 102                  | SALES OF PUBLICATIONS TO DISSEMINATE THE ORGANIZATION'S                                                                                                                                                                        |
| 0                    | RESEARCH                                                                                                                                                                                                                       |
| 103C                 | MISCELLANEOUS RECEIPTS WHICH SUPPORT THE ORGANIZATION'S                                                                                                                                                                        |
| 0                    | EXEMPT PURPOSE                                                                                                                                                                                                                 |