Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No. 1545-0047

2004

Open to Public Inspection

A For the 2004 calendar year, or tax year beginning , 2004, and ending

B Check if applicable: [ ] Address change [ ] Name change [ ] Initial return [ ] Final return [ ] Amended return [ ] Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
AMERICAN LEGISLATIVE EXCHANGE COUNCIL

Number and street (or P O box if mail is not delivered to street address) | Room/suite
1129 20TH STREET NW 5TH FL

City or town, state or country, and ZIP + 4
WASHINGTON, DC 20036

D Employer identification number
52-0140979

E Telephone number
(202) 466-3800

F Accounting method: [ ] Cash [X] Accrual [ ] Other (specify) ▶

• **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).**

H and I are not applicable to section 527 organizations

H(a) Is this a group return for affiliates? [ ] Yes [X] No

H(b) If "Yes," enter number of affiliates ▶

H(c) Are all affiliates included? [ ] Yes [ ] No (If "No," attach a list See instructions)

H(d) Is this a separate return filed by an organization covered by a group ruling? [ ] Yes [X] No

I Group Exemption Number ▶

M Check ▶ [ ] if the organization is **not** required to attach Sch B (Form 990, 990-EZ, or 990-PF)

G Website: ▶ WWW.ALEC.ORG

J **Organization type** (check only one) ▶ [X] 501(c) (3) ◀ (insert no) [ ] 4947(a)(1) or [ ] 527

K Check here ▶ [ ] if the organization's gross receipts are normally not more than $25,000 The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data **Some states require a complete return.**

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 5,703,895.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions)

Revenue	1	Contributions, gifts, grants, and similar amounts received				
	a	Direct public support	1a	4,678,159.		
	b	Indirect public support	1b			
	c	Government contributions (grants)	1c			
	d	Total (add lines 1a through 1c) (cash $ 4,678,159. noncash $)			1d	4,678,159.
	2	Program service revenue including government fees and contracts (from Part VII, line 93)			2	965,210.
	3	Membership dues and assessments			3	52,743.
	4	Interest on savings and temporary cash investments			4	7,783.
	5	Dividends and interest from securities			5	
	6 a	Gross rents	6a			
	b	Less rental expenses	6b			
	c	Net rental income or (loss) (subtract line 6b from line 6a)			6c	
	7	Other investment income (describe ▶)			7	
	8 a	Gross amount from sales of assets other than inventory — (A) Securities / (B) Other	8a			
	b	Less cost or other basis and sales expenses	8b			
	c	Gain or (loss) (attach schedule)	8c			
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))			8d	
	9	Special events and activities (attach schedule) If any amount is from gaming, check here ▶ [ ]				
	a	Gross revenue (not including $ of contributions reported on line 1a)	9a			
	b	Less direct expenses other than fundraising expenses	9b			
	c	Net income or (loss) from special events (subtract line 9b from line 9a)			9c	
	10 a	Gross sales of inventory, less returns and allowances	10a			
	b	Less cost of goods sold	10b			
	c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)			10c	
	11	Other revenue (from Part VII, line 103)			11	
	12	**Total revenue** (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)			12	5,703,895.
Expenses	13	Program services (from line 44, column (B))			13	4,105,355.
	14	Management and general (from line 44, column (C))			14	873,960.
	15	Fundraising (from line 44, column (D))			15	420,026.
	16	Payments to affiliates (attach schedule)			16	
	17	**Total expenses** (add lines 16 and 44, column (A))			17	5,399,341.
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 12)			18	304,554.
	19	Net assets or fund balances at beginning of year (from line 73, column (A))			19	-288,755.
	20	Other changes in net assets or fund balances (attach explanation)			20	
	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)			21	15,799.

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For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2004)

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Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (See page 22 of the instructions)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (attach schedule) (cash $ noncash $)	22				
23 Specific assistance to individuals (attach schedule)	23				
24 Benefits paid to or for members (attach schedule)	24				
25 Compensation of officers, directors, etc	25	265,356.	137,324.	81,531.	46,501.
26 Other salaries and wages	26	1,386,681.	717,621.	426,061.	242,999.
27 Pension plan contributions	27	76,502.	39,623.	23,473.	13,406.
28 Other employee benefits	28	251,334.	130,175.	77,116.	44,043.
29 Payroll taxes	29	117,404.	60,807.	36,023.	20,574.
30 Professional fundraising fees	30				
31 Accounting fees	31	40,718.		40,718.	
32 Legal fees	32	18,557.		18,557.	
33 Supplies	33	94,383.	14,232.	80,151.	
34 Telephone	34	26,626.		26,626.	
35 Postage and shipping	35	89,064.	42,014.	47,050.	
36 Occupancy	36	248,713.		248,713.	
37 Equipment rental and maintenance	37	149,646.	138,857.	10,789.	
38 Printing and publications	38	192,641.	179,858.	12,783.	
39 Travel	39	1,408,802.	1,346,523.	62,279.	
40 Conferences, conventions, and meetings	40	425,398.	424,846.	552.	
41 Interest	41	12,660.		12,660.	
42 Depreciation, depletion, etc (attach schedule) STMT 1	42	74,695.		74,695.	
43 Other expenses not covered above (itemize) STMT 2	43a	520,161.	873,475.	-405,817.	52,503.
b	43b				
c	43c				
d	43d				
e	43e				
44 **Total functional expenses** (add lines 22 through 43) *Organizations completing columns (B)-(D), carry these totals to lines 13-15*	44	5,399,341.	4,105,355.	873,960.	420,026.

Joint Costs. Check ▶ ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ▶ ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs $ ______, (ii) the amount allocated to Program services $ ______, (iii) the amount allocated to Management and general $ ______; and (iv) the amount allocated to Fundraising $ ______

Part III Statement of Program Service Accomplishments (See page 25 of the instructions.)

What is the organization's primary exempt purpose? ▶ STMT 3

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others)

		Program Service Expenses (Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others)
a	STMT 4 (Grants and allocations $)	1,826,273.
b	(Grants and allocations $)	1,746,421.
c	(Grants and allocations $)	297,411.
d	(Grants and allocations $)	235,250.
e	Other program services (attach schedule) (Grants and allocations $)	
f	**Total of Program Service Expenses** (should equal line 44, column (B), Program services) ▶	4,105,355.

Part IV Balance Sheets (See page 25 of the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.			(A) Beginning of year		(B) End of year
Assets 45 Cash - non-interest-bearing			429,022.	45	155,692.
46 Savings and temporary cash investments			472,642.	46	567,362.
47a Accounts receivable	47a	2,225.			
b Less. allowance for doubtful accounts	47b		6,419.	47c	2,225.
48a Pledges receivable	48a	406,001.			
b Less. allowance for doubtful accounts	48b	13,000.	397,352.	48c	393,001.
49 Grants receivable				49	
50 Receivables from officers, directors, trustees, and key employees (attach schedule)				50	
51a Other notes and loans receivable (attach schedule)	51a				
b Less. allowance for doubtful accounts	51b			51c	
52 Inventories for sale or use				52	
53 Prepaid expenses and deferred charges STMT. 5			49,252.	53	51,525.
54 Investments - securities (attach schedule) ▶ ☐ Cost ☒ FMV				54	
55a Investments - land, buildings, and equipment basis	55a				
b Less accumulated depreciation (attach schedule)	55b			55c	
56 Investments - other (attach schedule)				56	
57a Land, buildings, and equipment basis	57a	1,052,059.			
b Less accumulated depreciation (attach schedule)	57b	940,004.	179,043.	57c	112,055.
58 Other assets (describe ▶ STMT 6)			3,302.	58	3,302.
59 **Total assets** (add lines 45 through 58) (must equal line 74)			1,537,032.	59	1,285,162.
Liabilities 60 Accounts payable and accrued expenses			730,396.	60	356,819.
61 Grants payable				61	
62 Deferred revenue STMT. 7			642,970.	62	604,801.
63 Loans from officers, directors, trustees, and key employees (attach schedule)				63	
64a Tax-exempt bond liabilities (attach schedule)				64a	
b Mortgages and other notes payable (attach schedule) STMT. 8			385,730.	64b	273,367.
65 Other liabilities (describe ▶ STMT 9)			66,691.	65	34,376.
66 **Total liabilities** (add lines 60 through 65)			1,825,787.	66	1,269,363.
Net Assets or Fund Balances **Organizations that follow SFAS 117, check here** ▶ ☒ and complete lines 67 through 69 and lines 73 and 74					
67 Unrestricted			-927,255.	67	-634,701.
68 Temporarily restricted			638,500.	68	650,500.
69 Permanently restricted				69	
Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 70 through 74					
70 Capital stock, trust principal, or current funds				70	
71 Paid-in or capital surplus, or land, building, and equipment fund				71	
72 Retained earnings, endowment, accumulated income, or other funds				72	
73 **Total net assets or fund balances** (add lines 67 through 69 **or** lines 70 through 72, column (A) **must** equal line 19, column (B) **must** equal line 21)			-288,755.	73	15,799.
74 **Total liabilities and net assets / fund balances** (add lines 66 and 73)			1,537,032.	74	1,285,162.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See page 27 of the instructions.)

a	Total revenue, gains, and other support per audited financial statements ▶	a	5,758,535.
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments $		
(2)	Donated services and use of facilities $ 54,640.		
(3)	Recoveries of prior year grants $		
(4)	Other (specify) $		
	Add amounts on lines (1) through (4) ▶	b	54,640.
c	Line a minus line b ▶	c	5,703,895.
d	Amounts included on line 12, Form 990 but not on line a:		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify). $		
	Add amounts on lines (1) and (2) ▶	d	
e	Total revenue per line 12, Form 990 (line c plus line d) ▶	e	5,703,895.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements ▶	a	5,453,981.
b	Amounts included on line a but not on line 17, Form 990.		
(1)	Donated services and use of facilities $ 54,640.		
(2)	Prior year adjustments reported on line 20, Form 990 $		
(3)	Losses reported on line 20, Form 990 $		
(4)	Other (specify) $		
	Add amounts on lines (1) through (4) ▶	b	54,640.
c	Line a minus line b ▶	c	5,399,341.
d	Amounts included on line 17, Form 990 but not on line a:		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify) $		
	Add amounts on lines (1) and (2) ▶	d	
e	Total expenses per line 17, Form 990 (line c plus line d) ▶	e	5,399,341.

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 27 of the instructions)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
SEE STATEMENT 10		265,356.	47,464.	NONE

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than $100,000 from your organization and all related organizations, of which more than $10,000 was provided by the related organizations? ▶ ☐ Yes ☒ No
If "Yes," attach schedule - see page 28 of the instructions

Part VI Other Information (See page 28 of the instructions.)

			Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77		X
78 a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?	78a		X
b	If "Yes," has it filed a tax return on Form 990-T for this year?	78b	N/A	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79		X
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc , to any other exempt or nonexempt organization?	80a		X
b	If "Yes," enter the name of the organization ▶ ______ and check whether it is ☐ exempt or ☐ nonexempt.			
81 a	Enter direct and indirect political expenditures See line 81 instructions. 81a			
b	Did the organization file Form 1120-POL for this year?	81b		X
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b			
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a	N/A	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A	
85	*501(c)(4), (5), or (6) organizations.* a Were substantially all dues nondeductible by members?	85a	N/A	
b	Did the organization make only in-house lobbying expenditures of $2,000 or less?	85b	N/A	
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year			
c	Dues, assessments, and similar amounts from members — 85c N/A			
d	Section 162(e) lobbying and political expenditures — 85d N/A			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices — 85e N/A			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) — 85f N/A			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A	
86	*501(c)(7) orgs.* Enter. a Initiation fees and capital contributions included on line 12 — 86a N/A			
b	Gross receipts, included on line 12, for public use of club facilities — 86b N/A			
87	*501(c)(12) orgs.* Enter a Gross income from members or shareholders — 87a N/A			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them) — 87b N/A			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Part IX	88		X
89 a	*501(c)(3) organizations.* Enter· Amount of tax imposed on the organization during the year under. section 4911 ▶ N/A , section 4912 ▶ N/A ; section 4955 ▶ N/A			
b	*501(c)(3) and 501(c)(4) orgs.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶ N/A			
d	Enter· Amount of tax on line 89c, above, reimbursed by the organization ▶ N/A			

90 a List the states with which a copy of this return is filed ▶SEE ATTACHED FOOTNOTE

b Number of employees employed in the pay period that includes March 12, 2004 (See instructions) 90b 26

91 The books are in care of ▶ THE COUNCIL Telephone no ▶ 202-466-3800

Located at ▶ 1129 20TH STREET, NW WASHINGTON,DC ZIP + 4 ▶ 20036

92 *Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041* - Check here ▶ ☐

and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 92 N/A

Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a CONFERENCES/SEMINA			07	83,021.	863,425.
b PUBLICATION					13,634.
c ADVERTISING			01	5,130.	
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					52,743.
95 Interest on savings and temporary cash investments			14	7,783.	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				95,934.	929,802.

105 Total (add line 104, columns (B), (D), and (E)) ▶ 1,025,736.

Note: *Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.*

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	STMT 17

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: *If "Yes" to (b), file Form 8870 and Form 4720 (see instructions*[redacted]

Please Sign Here

Under penalties of perjury, I declare that I have examined this retur[redacted]
and belief, it is true, correct, and complete. Declaration of prepare[redacted]

▶ D Parde [redacted]
Signature of officer

▶ Duane Parde, Exec[redacted]
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ▶ Michael [illegible] CPA [redacted]

Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ BDO SEIDMAN, LLP [redacted]
7101 WISCONSIN AVE, S[redacted]
BETHESDA, MD [redacted]

SCHEDULE A
(Form 990 or 990-EZ)
Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust
Supplementary Information - (See separate instructions.)
▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047
2004

Name of the organization: AMERICAN LEGISLATIVE EXCHANGE COUNCIL
Employer identification number: 52-0140979

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than $50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
GARY BARRETT 1129 20TH STREET, NW, 5TH FL WASHINGTON, DC 20036	DIR. OF MEMBERSHIP	125,876.	20,798.	NONE
ALEXANDRA L. BOURNE 1129 20TH STREET, NW, 5TH FL WASHINGTON, DC 20036	DIR OF POLICY	82,971.	18,871.	NONE
RICHARD GOWDY 1129 20TH STREET, NW, 5TH FL WASHINGTON, DC 20036	DIR OF CORP.PROGRAMS	76,498.	17,491.	NONE
JAMES FROGUE 1129 20TH STREET, NW, 5TH FL WASHINGTON, DC 20036	TASK FORCE DIR.	88,946.	9,475.	NONE
LINING BURNET 1129 20TH STREET, NW, 5TH FL WASHINGTON, DC 20036	DIR OF PROGRAMS	65,541.	8,127.	NONE
Total number of other employees paid over $50,000 ▶	7			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than $50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over $50,000 for professional services ▶	NONE	

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.
JSA
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Schedule A (Form 990 or 990-EZ) 2004

Part III Statements About Activities (See page 2 of the instructions.)

			Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ $ ____ (Must equal amounts on line 38, Part VI-A, or line I of Part VI-B)	1		X
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? *(If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)*			
a	Sale, exchange, or leasing of property?	2a		X
b	Lending of money or other extension of credit?	2b		X
c	Furnishing of goods, services, or facilities?	2c		X
d	Payment of compensation (or payment or reimbursement of expenses if more than $1,000)? STMT 18	2d	X	
e	Transfer of any part of its income or assets?	2e		X
3a	Do you make grants for scholarships, fellowships, student loans, etc? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)	3a		X
b	Do you have a section 403(b) annuity plan for your employees?	3b		X
4a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4a		X
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b		X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is. (Please check only ONE applicable box.)

5 ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)

6 ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)

7 ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)

8 ☐ A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v).

9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶ ____

10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)

11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A)

11b ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

12 ☐ An organization that normally receives: **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions - subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)

13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: **(1)** lines 5 through 12 above; or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3))

Provide the following information about the supported organizations (See page 5 of the instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4) (See page 5 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting.*

Note: *You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting*

Calendar year (or fiscal year beginning in) ▶	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	4,663,222.	1,041,300.	4,497,076.	4,608,027.	14,809,625.
16 Membership fees received	50,273.	55,021.	54,585.	56,126.	216,005.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	919,240.	867,196.	1,211,770.	958,008.	3,956,214.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	7,949.	21,897.	67,403.	64,863.	162,112.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	STMT 19	4,974.			4,974.
23 Total of lines 15 through 22	5,640,684.	1,990,388.	5,830,834.	5,687,024.	19,148,930.
24 Line 23 minus line 17	4,721,444.	1,123,192.	4,619,064.	4,729,016.	15,192,716.
25 Enter 1% of line 23	56,407.	19,904.	58,308.	56,870.	

26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 ▶ 26a 303,854.

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a **Do not file this list with your return. Enter the total of all these excess amounts** ▶ 26b 1,119,790.

c Total support for section 509(a)(1) test· Enter line 24, column (e) ▶ 26c 15192716.

d Add Amounts from column (e) for lines. 18 162,112. 19 ______ 22 4,974. 26b 1,119,790. ▶ 26d 1,286,876.

e Public support (line 26c minus line 26d total) ▶ 26e 13905840.

f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) ▶ 26f 91.5297 %

27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person" **Do not file this list with your return.** Enter the sum of such amounts for each year

(2003) ______ (2002) ______ (2001) NOT APPLICABLE (2000) ______

b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) $5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) **Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year**

(2003) ______ (2002) ______ (2001) ______ (2000) ______

c Add· Amounts from column (e) for lines 15 ______ 16 ______ 17 ______ 20 ______ 21 ______ ▶ 27c ______

d Add Line 27a total ______ and line 27b total ______ ▶ 27d ______

e Public support (line 27c total minus line 27d total) ▶ 27e ______

f Total support for section 509(a)(2) test Enter amount from line 23, column (e) ▶ 27f ______

g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶ 27g %

h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶ 27h %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V **Private School Questionnaire** (See page 7 of the instructions.) NOT APPLICABLE
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		

If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)

			Yes	No
32	Does the organization maintain the following			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		

If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement)

			Yes	No
33	Does the organization discriminate by race in any way with respect to:			
a	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
c	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
e	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		

If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement.)

			Yes	No
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		

If you answered "Yes" to either 34a or b, please explain using an attached statement.

			Yes	No
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C.B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Part VI-A **Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768) NOT APPLICABLE

Check ▶ a [ ] if the organization belongs to an affiliated group Check ▶ b [ ] if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39)	40		
41 Lobbying nontaxable amount. Enter the amount from the following table -	41		
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		

If the amount on line 40 is -	**The lobbying nontaxable amount is -**
Not over $500,000	20% of the amount on line 40
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

Caution: *If there is an amount on either line 43 or line 44, you must file Form 4720.*

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50 on page 11 of the instructions)

	Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B **Lobbying Activity by Nonelecting Public Charities**
(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers		X	
b Paid staff or management (Include compensation in expenses reported on lines **c** through **h**)		X	
c Media advertisements		X	
d Mailings to members, legislators, or the public		X	
e Publications, or published or broadcast statements		X	
f Grants to other organizations for lobbying purposes		X	
g Direct contact with legislators, their staffs, government officials, or a legislative body		X	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means		X	
i Total lobbying expenditures (Add lines **c** through **h**.)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII **Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 11 of the instructions.)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

		Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of:			
(i) Cash	51a(i)		X
(ii) Other assets	a(ii)		X
b Other transactions:			
(i) Sales or exchanges of assets with a noncharitable exempt organization	b(i)		X
(ii) Purchases of assets from a noncharitable exempt organization	b(ii)		X
(iii) Rental of facilities, equipment, or other assets	b(iii)		X
(iv) Reimbursement arrangements	b(iv)		X
(v) Loans or loan guarantees	b(v)		X
(vi) Performance of services or membership or fundraising solicitations	b(vi)		X
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	c		X

d If the answer to any of the above is "Yes," complete the following schedule Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

(a) Line no.	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements
N/A			

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ▶ ☐ Yes ☒ No

b If "Yes," complete the following schedule:

(a) Name of organization	(b) Type of organization	(c) Description of relationship
N/A		

FEDERAL FOOTNOTES

LIST OF STATES WITH WHICH A COPY OF FORM 990 IS FILED:

ARIZONA	MICHIGAN	RHODE ISLAND
ARKANSAS	MINNESOTA	SOUTH CAROLINA
ALASKA	MISSISSIPPI	TENNESSEE
CALIFORNIA	MISSOURI	UTAH
DISTRICT OF COLUMBIA	NEW HAMPSHIRE	VIRGINIA
FLORIDA	NEW JERSEY	WASHINGTON
GEORGIA	NEW MEXICO	WEST VIRGINIA
ILLINOIS	NEW YORK	WISCONSIN
KANSAS	NORTH CAROLINA	
KENTUKY	NORTH DAKOTA	
LOUISIANA	OHIO	
MAINE	OKLAHOMA	
MARYLAND	PENNSYLVANIA	

Description of Property

DEPRECIATION

Asset description	Date placed in service	Unadjusted Cost or basis	Bus %	179 exp reduction in basis	Basis Reduction	Basis for depreciation	Beginning Accumulated depreciation	Ending Accumulated depreciation	Me-thod	Conv	Life	ACRS class	MA CRS class	Current-year 179 expense	Current-year depreciation
OFFICE FURNITURE		183,408.	100.000			183,408.	126,720.	137,695.	SL		5 000				10,975.
OFFICE EQUIPMENT		650,057.	100.000			650,057.	615,964.	631,308.	SL		5.000				15,344.
LEASEHOLD IMPROV.		117,383.	100.000			117,383.	48,783.	64,127.	SL		8.000				15,344.
CAPITAL LEASE		101,211.	100.000			101,211.	73,841.	110,429.	SL		5.000				36,588.
Less Retired Assets															
Subtotals		1,052,059.				1,052,059.	865,308.	943,559.							78,251.
Listed Property															
Less Retired Assets															
Subtotals															
TOTALS		1,052,059.				1,052,059.	865,308.	943,559.							78,251.

AMORTIZATION

Asset description	Date placed in service	Cost or basis	Accumulated amortization	Ending Accumulated amortization	Code	Life	Current-year amortization
TOTALS							

*Assets Retired

JSA
4X9024 1 000

FORM 990, PART II - OTHER EXPENSES

DESCRIPTION	TOTAL	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING
ARTWROK AND GRAPHICS	29,114.	26,474.	2,640.	
BAD DEBT EXPENSE	20,630.		20,630.	
COMPUTER SERVICES	35,750.	3,721.	32,029.	
CONSULTANT FEES	88,002.	88,002.		
DUES AND MEMBERSHIP	29,245.	24,083.	5,162.	
INSURANCE	37,409.		37,409.	
BANK CHARGES	41,398.		41,398.	
HONORIA AND WRITERS FEES	43,330.	43,330.		
AWARDS	13,788.	13,788.		
MISCELLANEOUS	17,065.	2,065.	15,000.	
CONFERENCE REFUNDS	6,275.	6,275.		
OVERHEAD ALLOCATION		516,908.	-569,411.	52,503.
REPAIRS	6,159.		6,159.	
RESEARCH	151,996.	148,829.	3,167.	
TOTALS	520,161.	873,475.	-405,817.	52,503.

FORM 990, PART III - ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO ASSIST LEGISLATORS, MEMBERS OF CONGRESS, AND THE GENERAL & BUSINESS PUBLIC BY SHARING RESEARCH AND EDUCATIONAL INFORMATION

STATEMENT 3

FORM 990, PART III - PROGRAM SERVICE ACCOMPLISHMENTS (A THROUGH D)

ITEM	DESCRIPTION	EXPENSES
A	ALEC HOLDS NATIONAL CONFERENCES, PROVIDING WORKSHOPS ON CURRENT ISSUES WITH LEADING EXPERTS, PUBLIC FIGURES, AND ELECTED OFFICIALS. THE TWO NATIONAL CONFERENCES HELD WERE THE ANNUAL MEETING, AND THE STATES AND NATION POLICY SUMMIT MEETING.	1,826,273.
B	THE NINE POLICY TASK FORCES PROVIDE A FORUM FOR LEGISLATORS AND THE PRIVATE SECTOR TO DISCUSS ISSUES, DEVELOP POLICIES, AND DRAFT MODEL LEGISLATION. THE NINE TASK FORCES ARE: ENVIRONMENT,NATURAL RESOURCES, AND AGRICULTRUE; COMMERCE AND ECONOMIC DEVELOPMENT; TRADE AND TRANSPORTATION; TELECOMMUNICATIONS INFORMATION TECHNOLOGY; HEALTH AND OTHER.	1,746,421.
C	PUBLIC AFFAIRS CONDUCTS AN ON-GOING COMMUNICATIONS PROGRAM THAT INTEGRATES ALL DEPARTMENTS OF ALEC TO PROMOTE POLICIES BASED ON JEFFERSONIAN PRINCIPLES AMONG ELECTED OFFICIALS, THE PRIVATE SECTOR, THE GENERAL PUBLIC, AND ALEC'S INSTITUTIONAL GOALS AND OBJECTIVES.	297,411.
D	MEMBERSHIP MANAGES THE PROGRAMS FOR THE RECRUITMENT AND RETENTION OF ALEC STATE LEGISLATOR MEMBERS. THIS INCLUDES LIAISON WITH THE ALEC STATE CHAIRS, PRIVATE SECTOR STATE CHAIRS, AND SIX STATE LEADERSHIP TEAMS. IN ADDITION, MEMBERSHIP PROVIDES ASSISTANCE TO ALEC STATE CHAIRS IN RAISING STATE SCHOLARSHIP FUNDS AND OTHER TASKS.	235,250.
TOTAL		4,105,355.

FORM 990, PART IV - PREPAID EXPENSES AND DEFERRED CHARGES

DESCRIPTION		ENDING BOOK VALUE
PREPAID EXPENSES		51,525.
	TOTALS	51,525.

FORM 990, PART IV - OTHER ASSETS

DESCRIPTION	ENDING BOOK VALUE
DEPOSITS	3,302.
TOTALS	3,302.

FORM 990, PART IV - DEFERRED REVENUE

DESCRIPTION	ENDING BOOK VALUE
DEFERRED REVENUE	604,801.
TOTALS	604,801.

FORM 990, PART IV - MORTGAGES AND OTHER NOTES PAYABLE

LENDER: SEQUOIA NATIONAL BANK-LINE OF CREDIT
ORIGINAL AMOUNT: 500,000.
DATE OF NOTE: 05/21/2001
MATURITY DATE: 05/31/2005
REPAYMENT TERMS: DEMAND W/INT MONTHLY AT WSJ PRIME + 1%
SECURITY PROVIDED: CONTRIBUTIONS RECEIVABLE
PURPOSE OF LOAN: TO COVER OPERATING EXPENSES
DESCRIPTION AND FMV OF CONSIDERATION: CASH 0

BEGINNING BALANCE DUE	350,000.
ENDING BALANCE DUE	250,000.

LENDER: CAPITAL LEASE
ORIGINAL AMOUNT: 40,000.
INTEREST RATE: 14.640000
DATE OF NOTE: 02/23/2001
MATURITY DATE: 03/01/2006
REPAYMENT TERMS: $944/MONTH
SECURITY PROVIDED: EQUIPMENT
PURPOSE OF LOAN: LEASE OF COPIERS
DESCRIPTION AND FMV OF CONSIDERATION: CASH 0

BEGINNING BALANCE DUE	21,612.
ENDING BALANCE DUE	12,805.

LENDER: US BANCORP
ORIGINAL AMOUNT: 18,950.
INTEREST RATE: 11.950000
DATE OF NOTE: 06/15/2002
MATURITY DATE: 06/30/2007
REPAYMENT TERMS: $421/MONTH
SECURITY PROVIDED: EQUIPMENT
PURPOSE OF LOAN: LEASE OF PHONE SYSTEM
DESCRIPTION AND FMV OF CONSIDERATION: CASH 0

BEGINNING BALANCE DUE	14,118.
ENDING BALANCE DUE	10,562.

TOTAL BEGINNING MORTGAGES AND OTHER NOTES PAYABLE	385,730.
TOTAL ENDING MORTGAGES AND OTHER NOTES PAYABLE	273,367.

STATEMENT 8

FORM 990, PART IV - OTHER LIABILITIES

DESCRIPTION	ENDING BOOK VALUE
DEFERRED RENT PAYABLE	34,376.
TOTALS	34,376.

STATEMENT 9

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
DUANE PARDE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	EXECUTIVE DIRECTOR 40	149,480.	22,548.	NONE
BEVERLEE LEE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	CFO 40	115,876.	24,916.	NONE
DONALD RAY KENNARD 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	NATIONAL CHAIRMAN 1			
SUSAN WAGLE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	1ST VICE CHAIRMAN 1			
BILLY HEWES 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	2ND VICE CHAIRMAN 1			
EARL EHRHART 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	TREASURER 1			
DOLORES MERTZ	SECRETARY 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036				
JIM DUNLAP 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	IMMEDIATE PAST CHAIR 1			
HAROLD J. BRUBAKER 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
L. PATRICK ENGEL 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
NOBLE ELLINGTON 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
STEVE FARIS 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
GEORGE L. GUNTHER 1129 20TH STREET NW 5TH FL	DIRECTOR 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
WASHINGTON, DC 20036				
RAY HAYNES 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
OWEN H. JOHNSON 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	VP PRO TEMPORE 1			
STEVE MCDANIEL 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
TERRY T. MARQUARDT 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
STEPHEN H. MARTIN 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
DAVE OWEN 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
WILLIAM RAGGIO 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
DEAN A. RHOADS 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
ROBERT WELCH 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	DIRECTOR 1			
KURT L. MALMGREN 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E CHAIRMAN 1			
JERRY WATSON 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E 1ST VP 1			
SCOTT FISHER 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E 2ND VP 1			
PETE POYNTER	P E TREASURER 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036				
EDWARD D. FAILOR, SR. 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E SECRETARY 1			
MICHAEL K. MORGAN 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E IMM. PAST CHAIR 1			
ALLEN E. AUGER 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E CHAIR. EMERTUS 1			
RONALD F. SCHEBERLE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E CHAIR. EMERTUS 1			
RICHARD H. BAGGER 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
STEPHEN D. LEMSON 1129 20TH STREET NW 5TH FL	P E DIRECTOR 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
WASHINGTON, DC 20036				
JOHN DEL GIORNO 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
C.T. HOWLETT 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
JEFFREY F. LANE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
KENNETH F. LANE 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
BERNARD MCKAY 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
ROGER L. MOZINGO 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			

FORM 990, PART V - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
J. PATRICK ROONEY 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
ALAN B. SMITH 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
PATRICK THOMAS 1129 20TH STREET NW 5TH FL WASHINGTON, DC 20036	P E DIRECTOR 1			
	GRAND TOTALS	265,356.	47,464.	NONE

FORM 990, PART VIII - ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE NO.	EXPLANATION OF HOW EACH ACTIVITY FOR WHICH INCOME IS REPORTED IN COLUMN (E) OF PART VII CONTRIBUTED IMPORTANTLY TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES
93A	CONFERENCES FOR STATE LEGISLATORS AND CORPORATE LEADERS ARE HELD APPROXIMATELY FOUR TIMES A YEAR.
93B	SALE OF PUBLICATIONS ON STATE LEGISLATIVE ISSUES TO ALL STATE LEGISLATORS.
94	MEMBERSHIP PROVIDES A FORUM FOR STATE LEGISLATORS TO COMMUNICATE ON COMMON ISSUES AND POLICY AS WELL AS ACCESS TO VARIOUS PROGRAMS.

SCHEDULE A, PART III - EXPLANATION FOR LINE 2D

SEE PART V, FORM 990

SCHEDULE A, PART IV-A - OTHER INCOME

DESCRIPTION	2003	2002	2001	2000	TOTAL
OTHER INCOME		4,974.			4,974.
TOTALS		4,974.			4,974.

Description of Property

DEPRECIATION

Asset description	Date placed in service	Unadjusted Cost or basis	Bus. %	179 exp reduction in basis	Basis Reduction	Basis for depreciation	Beginning Accumulated depreciation	Ending Accumulated depreciation	Me-thod	Conv	Life	ACRS class	MA CRS class	Current-year 179 expense	Current-year depreciation
OFFICE FURNITURE		183,408.	100.000			183,408.	126,720.	137,695.	SL		5.000				10,975.
OFFICE EQUIPMENT		650,057.	100.000			650,057.	615,964.	631,308.	SL		5.000				15,344.
LEASEHOLD IMPROV.		117,383.	100.000			117,383.	48,783.	64,127.	SL		8.000				15,344.
CAPITAL LEASE		101,211.	100.000			101,211.	73,841.	110,429.	SL		5.000				36,588.
Less: Retired Assets															
Subtotals		1,052,059.				1,052,059.	865,308.	943,559.							78,251.
Listed Property															
Less Retired Assets															
Subtotals															
TOTALS		1,052,059.				1,052,059.	865,308.	943,559.							78,251.

AMORTIZATION

Asset description	Date placed in service	Cost or basis	Accumulated amortization	Ending Accumulated amortization	Code	Life	Current-year amortization
TOTALS							

*Assets Retired

JSA
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